REDUCED ENERGY CONSUMPTION IN PLASTICS ENGINEERING

2005 EUROPEAN BENCHMARKING SURVEY OF ENERGY CONSUMPTION
AND ADOPTION OF BEST PRACTICE

‘Analysis of a survey of the European plastics processing industry conducted from April to September 2005’

30th September 2005

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EXECUTIVE SUMMARY

The RECIPE project conducted a benchmarking questionnaire based survey of the European plastics industry to assess energy usage, management and awareness. The objective was to aid plans to reduce the amount used, and cost, of energy. The survey and data analysis was carried out between April and September 2005: highlights include: -

Companies taking part
- 165 companies took part covering both SMEs and larger companies.
- Majority were in category 50 – 249 employees with a turnover of €10m.
- Most were from Germany, Spain and the UK and cover 8 plastics processes.
- Average age of machinery was 9 years, from Germany at 6 years to the UK at 13 years.
- 60% operated 24 hours, 5 days per week with average machine utilisation of 75%.

Specific Energy Consumption (SEC)
- The average site-specific energy consumption was 2.87 kW/kg/hr.
- This ranged from 0.63 kW/kg/hr for compounding to 6.2 kW/kg/hr for vacuum thermoforming.
- Age and design of buildings made negligible difference to the SEC.
- SEC was higher for small machines and lower for electric vs. hydraulic drives.
- SEC is a function of the process, plus age, size, and efficiency of the machinery.

Cost and source of energy
- The average cost of energy across Europe was 0.08€/kWh.
- UK had 80% using both gas and electricity, but Spain used mainly electricity.
- In Germany, 70% purchased from a local scheme and recovered energy for reuse.
- Elsewhere, 14% purchased from a local scheme or recovered energy for reuse.

Energy Awareness
- 30% had a written energy policy but only 5% employed an energy manager.
- 30% have ISO 14000 but only 5% have EMAS registration.
- 20% had an energy audit in the last 5 years, mostly in the UK.
- 40% had used energy consultants and 30% monitored energy on each machine.
- An energy awareness score, with a maximum of 16, was calculated for each company - 60% scored less than the average of 4, and only 1% scored in the range 14 to 16.
- 60% of companies felt that unless form action was taken now, significant damage could be done to the plastics industry within Europe in the near future.
- 50% said it was everybody’s responsibility to observe the Kyoto protocol.

This survey has generated enough information to set benchmarks for specific energy consumption across Europe. The general attitude to the ‘energy’ issue was positive, but it is apparent that a lot of improvement could still be made. The future of the plastics industry in Europe could depend upon how we now manage the issue of energy consumption and increasing costs.
BACKGROUND

RECIPE (Reduced Energy Consumption in Plastics Engineering) is a European Union funded project to provide plastics processors with the knowledge, justification and tools needed to reduce energy consumption through the implementation of best practice and the introduction of new technologies. This industry comprises more than 27,000 companies (more than 80% SMEs) employing more than one million people, and with total sales of over 100 billion euros.

Potential Impacts

In 2001, 35.6 million tonnes of plastic were consumed in the EU, rising to approximately 40 million tonnes when the key Eastern European processing countries are included. Based on UK industry figures for energy usage in each of the major processing technologies (extrusion, blown film, injection moulding and blow moulding) and share of the total processing capacity, we can estimate an average energy use of 1.85 kWh/kg for plastics processing. With a consumption figure of 40 million tonnes, the total figure for energy usage is $74 \times 10^9$ kWh. This equates to a total annual emission of more than 30 million tonnes of CO2.

If it were possible to reduce energy consumption across the industry by 10%, this would result in an annual reduction in CO2 emissions of more than 3 million tonnes.

RECIPE Partners

RECIPE has 8 partner organisations from 6 countries.

- Rapra Technology Ltd (UK)
  Europe’s leading independent plastics and rubber research and technology organisation providing specialist technical, commercial and information services for the polymer industry and end-user industries including the automotive, construction, electrical, medical, offshore, packaging and polyurethane sectors.

- British Plastics Federation (UK)
  The BPF is the leading trade association for the UK plastics industry (representing approximately 80% of turnover), a springboard for industry action, existing to exploit common opportunities and resolve shared problems. Membership encompasses producers, suppliers and processors in addition to additive and machinery suppliers and manufacturers.

- Danish Technology Institute (Denmark)
  The Danish Technology Institute is a not for profit organisation that promotes growth by improving interaction and encouraging synergy between research organisations, businesses and the community.

- ASCAMM+ (Spain)
  ASCAMM+ is a not for profit organisation founded in 1979. It currently has over 200 members comprising of a workforce of over 4000 people. ASCAMM+’s activities include specialised training, promotion of the industry and advisory services.
• **AIMPLAS (Spain)**
  AIMPLAS is an innovation and technology centre based in Spain. Founded in 1990, AIMPLAS conducts research within the plastics transformation sector in order to increase the competitiveness of the plastics industry and related sectors.

• **Pôle Européen de Plasturgie (France)**
  Pôle Européen de Plasturgie was founded in 1990 with the assistance of the plastics industry: transformers, mould and die manufacturers, machine manufacturers, plastic producers and toolmakers. It aims to increase the competitiveness of the industry by improving the research and technology developments, from design to finished product.

• **CRIF – Wallonie (Belgium)**
  CRIF-Wallonie started life in 1969 as CRIF Plastics; in order to answer the specific needs of the plastic processing members of Agoria. The main activities can be split into three areas; engineering of materials including the design of high tech components in plastic and metal, smart manufacturing and process and rapid manufacturing.

• **Fraunhofer Institut fuer Chemische Technologie ICT (Germany)**
  The research and design expertise of the Fraunhofer Institute for Chemical Technology ICT is primarily geared towards products and processes in the fields of polymer engineering, environmental engineering, electrochemistry and energetic materials.

**Why RECIPE?**
The foundations of RECIPE were developed from the recommendations of the Technology Roadmap (TRM) for Low Energy Polymer Processing conducted by the Faraday Plastics Partnership, (a UK organisation with the aim of improving the competitiveness of the UK plastics industry through research, development, transfer and exploitation of new and improved science and technology). Technology Road Mapping is a high level tool for supporting technology management and planning which has been widely adopted in industry to support national and sector ‘foresight’ initiatives. In its most basic form, a TRM can be considered as a time-based chart consisting of a number of layers that can typically include commercial, technological, legislative and environmental perspectives.

The recommendations of the TRM aim to catalyse the plastics industry into measuring its energy use performance and change for the better. This includes industry benchmarking and sectoral targets – a programme of market research to study how energy efficient the polymer processing sector is in its current practices; a demonstration unit – establishing a ‘show and tell unit’ to illustrate the benefits of energy efficiency, a cost of ownership model – establishing a financial model for typical paybacks to incentivise the industry to adopt energy saving measures and training – in energy measurement and management.

**RECIPE Activities**
The four key activities are:

• **European Best Practice Guide**
  An industry specific guide providing advice related to the processes and working practices prevalent in the industry.
• **Publications**
  RECIPE will issue a series of fact sheets relating to energy saving technologies, initiatives and practices and a regular newsletter.

• **Interactive Energy Efficiency Tools**
  The interactive toolkit will enable companies to evaluate energy consumption and look closely at individual processes within the plant. It will then provide guidance on efficiency and highlight key plant areas where they most substantial energy and cost savings can be made most easily. The Cosy of Ownership model, included in the toolkit, will enable processors to calculate the cost of purchasing and operating a piece of equipment over its projected lifetime, based on energy efficiency and projected usage.

• **Information**
  Seminars will be run across Europe demonstrating the latest developments in technology, local energy schemes, funding opportunities and the interactive tools developed by RECIPE.

*Intelligent Energy - Europe*
Intelligent Energy – Europe (EIE) is a European Community programme promoting energy efficiency and renewable sources. The programme aims to encourage the development, demonstration and take-up of energy efficient products, services and renewable energy sources.
BENCHMARKING ENERGY USE IN POLYMER PROCESSING

What is benchmarking?

Benchmarking is the process of assessing and setting targets for improvement and achievement in order to reduce costs, save money and improve performance.

Energy benchmarking

Energy benchmarking is the collection, analysis and reporting of data to provide industrial companies with a context for assessing comparative energy efficiencies. It is an important means of energy management, which allows companies a comparison with the ‘best of the best’. Using energy more efficiently helps your business improve its productivity and bottom line, making it more competitive, while reducing greenhouse gases that contribute to climate change. Energy benchmarking and monitoring allows your company to identify deficiencies and adapt to a better practice.

To start the benchmarking process it is necessary to calculate the specific energy consumption (SEC) from the total energy used and tonnage processed. SEC is normally expressed as kilowatt-hours per kilogram (kWh/kg). A simple calculation is -

\[
\text{Total energy used in 12 month period} = x \text{ (kWh)}
\]
\[
\text{Total tonnage produced in 12 month period} = y \text{ (tonnes)}
\]
\[
\text{Specific Energy Consumption (kWh/kg)} = \frac{x}{1000y}
\]

By comparing the SEC for a site against the standard values derived from this survey, it is possible to evaluate the efficiency of your processing site.
PART 1 COMPANY BACKGROUND

A total of 165 completed questionnaires were received from across the EU. The majority of these were from Germany, Spain and the UK. They cover the main processes that are carried out within the plastics industry, and as such, are a valuable contribution to this benchmarking survey and future plans to reduce the amount, and cost, of energy used within the industry.

Figure 1.1 Number of companies by employees

Figure 1.2 Number of companies by turnover

Figure 1.1 shows that the majority of companies were SMEs, having up to 250 employees and a turnover of less than €15 million, (Figure 1.2).

The main end use markets served by companies in the survey are shown in figure 1.3. The biggest markets are automotive, electronic, packaging and construction. The packaging industry actually accounts for 38% of the plastics market, not 13% as shown in this survey. The discrepancy may be due to the number of large companies, as apposed to SME’s in the sector, and therefore they did not respond to the questionnaire. There are price pressures in most of the sectors served, especially in automotive and construction, which covers a third of the markets. Energy costs are therefore a very important issue for a significant number of respondents.

Figure 1.3 Main end use markets
PART 2  BUSINESS OPERATIONS

The main business type is injection moulding, but a significant number of extrusion and compounding operations also took part. Compression moulding and vacuum forming were also represented, although in small numbers, but rotational moulding and blow moulding did not have enough responses to enable accurate conclusions to be drawn.

![Figure 2.1 Business type](image)

The large number of injection moulding responses enabled an analysis of variations due to the size of machine operated and the power source utilised. The split of injection moulding categories is shown in figures 2.2 and 2.3.

![Figure 2.2 Injection moulders by machine type](image)

![Figure 2.3 Injection moulders by clamp force (tonnes)](image)

The results were also analysed to find a correlation between energy usage and age of machine. This is discussed in further detail in the Part 3; however, the results do show a relationship between the general age of machinery and the level of investment in the countries that took part.
The machines owned by the German respondents have an average of approximately 6 years, in contrast to Spain, 9 years, and the UK, 13 years. The overall average was nearly 9 years.

When examining age by machine type, the majority was between 6 and 8 years. The exception was the 'Other' category, which included compression moulding and transfer moulding, which appear to be much older machines.

When assessing the specific energy used, it was necessary to establish if any other significant processes were carried out on site. Figure 2.6 illustrates the other processes undertaken, with a significant number involved in assembly and painting and finishing. It is interesting to note that only 10% undertook any recycling.

The survey also required companies to note what materials they processed in order to make a comparison of the specific energy consumption of different materials. However, there were not enough returns to carry out this analysis. It is hoped that future work will enable us to complete the picture with respect to material.
Similarly, with regards to working pattern, there were too few companies working single or double shift to enable any comparison to be drawn. However, it was striking that a large number of companies were operating 24 hours a day, seven or five days a week. It is to be expected that, once started, many polymer-processing operations are best kept running for as long as possible. Any start up or shut down periods are effectively lost time and lead to high inefficiency and high specific energy consumption.

Finally, the utilisation of machinery, by country and by business type was examined. The majority of respondents had machinery utilisation of greater than 60% with less than 5% having utilisation of below 40%. The higher the machinery utilisation the lower the specific energy consumption is expected to be. Spain shows the largest number of companies with utilisation greater than 80% and the UK has the lowest.
This is reflected in the average utilisation by country, shown in figure 2.10. The spread is from Spain at 79% down to the UK at 70%, with a mean of 75%. It is important to improve the utilisation, however, some processes are sized to enable a quick response to customer demand, hence a certain amount of ‘free time’ must be allowed to facilitate short lead times.

Compounding is one such process where a small amount of spare capacity is required to enable quick turn around of orders. This is reflected in the analysis of utilisation by business type, shown in figure 2.11. Compounding has the lowest utilisation of approximately 67%, injection moulding (which is a more intermittent process) is at 77% and the more continuous extrusion process is 79%. The ‘others’ category included processes such as vacuum thermoforming and film extrusion, which by their very nature require long production runs, so it is to be expected that their utilisation is the highest at 82%.
PART 3  ENERGY USAGE

Specific Energy Consumption (SEC)

Specific energy consumption is a measure of the energy used for every unit throughput of polymer. This is normally expressed as the energy, in kWh, consumed whilst processing one kg of polymer. Hence the units are kWh/kg, or alternatively, kW/kg/hr.

There are two measurements of SEC; the first is to assess an individual machine by measuring the energy used whilst processing a quantity of polymer. This is recorded by noting the current, the drive details and throughput rate. This is termed the ‘machine SEC’. The second measurement is to take an overview of the complete site over a set period of time, e.g. twelve months. This information is usually found in the company records. This measure is termed ‘site SEC’. With rising energy prices it is important to measure and monitor these costs.

Although there are clearly two different measures of specific energy consumption, it is important to note that within this report it has only been possible to measure ‘site SEC’. The majority of data supplied is accurate and detailed, often recording costs to the euro-cent, and energy consumption to the last kWh, however, there are a few estimates within the data where the accuracy could not be verified. These estimates may be responsible for some of the extremes of data, but they are few enough not to upset the overall picture.

We can arrive at a theoretical minimum for specific energy consumption by examining the energy required to melt a polymer and raise its temperature to the processing temperature. For polyolefins this figure is around 0.2 kW/kg/hr, and for high temperature polymers such as polyaromatics, and some nylons, this rises to 0.4 kW/kg/hr. We should therefore expect the minimum ‘machine SEC’ to be approximately 0.4 kW/kg/hr.

The ‘site SEC’ includes ancillary equipment, office heating and lighting, and general site services, therefore it is expected to be greater than ‘machine SEC’. Different types of processes will have a different SEC as they heat and cool the polymer more than once, whilst others require further operations to be carried out.

The SEC was calculated for each completed questionnaire, as well as the cost of energy in Euros/kWh. This enabled the comparisons detailed in the following sections.

Buildings

It was felt that the age of a factory, and whether or not it was purpose built for plastics processing may have an influence of the ‘site SEC’. Unfortunately there was such a scatter of data (Figure 3.1) that it was not possible to draw any firm conclusions regarding the age of the buildings,
A trend line through all the data appears to show a reduction in the SEC for newer buildings, but with only a few results at the older end of the range, one or two high-energy intensive processes in old buildings could influence this line. Separating out injection moulding, to eliminate any variations from ‘business type’, did not improve the picture (Figure 3.2) and the resultant trend line appears to be the same.

As a further check, other business types were examined against age of building, but they all gave similar results to that shown for film extrusion, (figure 3.3). This shows that there is no change with age over a building age range of 40 years. Therefore, the results show that the age of the building has no real influence over ‘site SEC’ and other factors, such as building maintenance and working practices may be more important.
A number of respondents recorded that the factory was purpose built for the current, or similar operation. This may provide an operational advantage, but it did not have any influence on the ‘site SEC’. The data was separated into three main business types where ‘purpose built’ was specified and a comparison made to non-purpose built, (figure 3.4). The actual difference, in all cases, was insignificant. Therefore, it can be concluded that, as long as the building is suitable for the process, being purpose built does not affect the ‘site SEC’.

**Figure 3.4  Purpose built factory**

*Site specific energy consumption by country*

All responses were clearly identifiable to a particular country; therefore this data set enables both an overall average to be arrived at as well as a breakdown by country. With some countries having a small number of returns, and the possibility of the average being distorted by a disproportionate number of high-energy processes, it was only possible to separate out Germany, Spain and the UK for comparison. As overall figure was also calculated, (figure 3.5)

**Figure 3.5  Specific energy consumption by country**

The overall average for ‘site SEC’ was 2.87 kW/kg/hr. The average for Germany was similar, however, the UK was higher at 3.49 kW/kg/hr and Spain lower at 1.94 kW/kg/hr. One factor for this difference may be due to the age of the industry, and thus the machinery. The UK plastics industry is the oldest of the three countries, and Spain the youngest, with the age of machinery reflecting this. Most companies had a spread of ‘age of machinery’, and it has not been possible to separate out enough companies with ‘old’ machines to compare with those ‘new’ machines.
However, the information available tends to support this premise. A second factor may be due to the different mix of industries that exist in the different countries, but we must also allow for prevailing climatic conditions.

The spread of ‘site SEC’ within each country is shown as a percentage, having SEC within a defined band, (figure 3.6). This shows a further reason for the difference between Spain and the UK. Spain has a larger number of industries with SEC below 2 kW/kg/hr, normal for extrusion based processes, and the UK has a higher number of industries with SEC above 5kW/kg/hr, normal for rotational moulding and vacuum thermoforming.

![Figure 3.6 Specific energy consumption by country](image)

The final chart in this section (figure 3.7) shows the overall distribution of SEC by percentage, which reflects the data shown by country, (figure 3.6). It is difficult to read much into this as the variations may be due to inefficient practices. However, all those above 6kW/kg/hr are higher than the most energy demanding of the processes and need to be investigated further.

![Figure 3.7 Specific energy consumption – All results](image)
**Site-specific energy consumption by business type**

Regardless of country the data was separated out by business type and average ‘site SEC’ obtained for eight different business types. Only blow moulding did not have a sufficient number of responses to evaluate an average SEC, but we would expect the figure to fall between that for extrusion and injection moulding. The different business types are shown in a bar chart, with the actual averages summarised in the accompanying table, (figures 3.8 and 3.9).

![Figure 3.8 Average specific energy consumption (kW/kg/hr)]

<table>
<thead>
<tr>
<th>Business Type</th>
<th>Average SEC (kW/kg/hr)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Thermoforming</td>
<td>6.179</td>
</tr>
<tr>
<td>Rotational Moulding</td>
<td>5.828</td>
</tr>
<tr>
<td>Compression Moulding</td>
<td>3.168</td>
</tr>
<tr>
<td>Injection Moulding</td>
<td>3.118</td>
</tr>
<tr>
<td>Profile Extrusion</td>
<td>1.506</td>
</tr>
<tr>
<td>Film Extrusion</td>
<td>1.346</td>
</tr>
<tr>
<td>Fibre Extrusion</td>
<td>0.850</td>
</tr>
<tr>
<td>Compounding</td>
<td>0.631</td>
</tr>
<tr>
<td>Overall Average</td>
<td>2.811</td>
</tr>
</tbody>
</table>

The overall average shown is 2.81 kW/kg/hr, which differs slightly from the 2.87 kW/kg/hr, shown in the section dealing with country variations. This is due to the fact that, whilst all respondents selected the country in which they are based, not all were clearly identified as one particular business type. Therefore the dataset for business type is smaller than that for country. However, the averages do conform to expectation:

- Compounding, which is an extrusion process, generally involves less ancillary equipment than other extrusion processes and therefore has the lowest ‘site SEC’ of 0.63 kW/kg/hr. The polymer is heated and cooled only once, with very little else being done, apart from granulating. Within the overall factory there is very little material handling and drying, all of which accounts for the average ‘site SEC’ being only 0.43 more than the theoretical minimum of 0.2.
• Fibre extrusion (0.85 kW/kg/hr) has more downstream equipment, including stretching rolls and winding machinery, whilst film extrusion (1.35 kW/kg/hr) will include cast film and blown film, again involving more complex downstream operations.

• Pipe and profile extrusion (1.5 kW/kg/hr) not only has complex downstream operations, but often involves the storage and handling of large hollow product, sometimes with welding, trimming and assembly operations, all of which add to the increased energy usage.

• Injection moulding (3.1 kW/kg/hr) is essentially a basic extrusion process, followed by another process of moulding, which involves heating and cooling of a large mass of metal that forms the mould, plus the energy needed to close the mould. There is an often an additional downstream operation, including complex assembly, occasionally in clean room environments, which accounts for the higher ‘site SEC’.

• Compression moulding (3.2 kW/kg/hr) is a slow process where the mould is heated and compresses whilst the reaction takes place. The specific energy requirement is similar to injection moulding.

• Rotational moulding (5.8 kW/kg/hr) essentially has to heat and cool the large surface area of a metal mould for every hollow article produced. The mould is often heated by hot air circulating around the rotational mould, which is sometimes smaller than the chamber, thus reducing the efficiency even further. A large amount of energy is used for a small weight of polymer, explaining the high ‘site SEC’.

• Vacuum thermoforming (6.2 kW/kg/hr) is firstly a sheet extrusion process, where the sheet is subsequently reheated and then formed under vacuum in a mould. The items produced are generally thin walled and light in weight. Additionally, when producing multiple circular items from a sheet, the excess material is recycled, adding to the specific energy consumption.

Effect of machine size

Only injection moulding contained enough results to enable a comparison to be drawn, with respect to the size of machines being used, (figure 3.10). The questionnaire asked for the machines used to be summarised in three different categories, effectively small, medium and large. Within injection moulding was 25 – 149 tonnes, medium 150 – 999 tonnes, and large was greater than 1000 tonnes clamp force.

Figure 3.10 Injection moulding – Specific energy consumption vs. machine size
The results confirmed that 'site SEC' dropped from 4.2 kW/kg/hr for the smaller machines to 2.5 kW/kg/hr for the medium and large machines.

**Electric vs. hydraulic injection moulding machines**

It is often claimed, and substantiated, that electric injection moulding machines are more energy efficient than hydraulic machines. The data extracted from this survey gave two sizeable groups, one having just hydraulic and the other having a mixture of both hydraulic and electric. A comparison of the two groups shows that a mixed group of machines reduced the 'site SEC' from 2.91 kW/kg/hr to 2.36 kW/kg/hr, (figure 3.11). This is a significant reduction, (0.55 kW/kg/hr), and can probably be attributed to energy reduction in the injection moulding operation itself.

![Figure 3.11 Specific energy consumption (kW/kg/hr) – Injection Moulding](image)

Whilst this reduction may well be due to the presence of electric machines, it may also be due to the electric machines being newer than the hydraulic ones that were otherwise being used.

**Using specific energy consumption to reduce energy**

Before the start of this survey estimates were made of expected average specific energy consumption, based upon market surveys, which gave a breakdown of the different processes in use, and earlier work, which gave figures for 'machine SEC'. The figure arrived at was 1.85 kW/kg/hr, which was primarily an estimate of average 'machine SEC'. This compares with the overall average established from this survey of 2.87 kW/kg/hr for 'site SEC'. The difference of 1.02 kW/kg/hr being the average specific energy used for the base load of a site, irrespective of the process being carries out.

Site-specific energy consumption can be seen as primarily a function of the process carried out, with smaller influences due to the age, size and efficiency of the machinery being used, plus a base load for the site infrastructure. The figures quoted earlier for the processes should now be used as a benchmark for the industry, enabling processors to calculate their own 'site SEC' and compare themselves against the European average. If they find that they are above average then a programme of energy reduction should be undertaken.
**Types of fuel used**

Respondents were asked to identify the number of fuels being used from a listing of electricity, gas, oil and LPG (Liquefied Petroleum Gas). Whilst it was assumed that everyone would be using electricity, we wanted to make an analysis of the usage across Europe of the other fuels and whether it affected the average cost per kWh (figures 3.12 and 3.13).

**Figure 3.12  Fuel usage by country, type of fuel used**

![Fuel usage by country, type of fuel used](image)

The most striking difference, between countries, is the number of gas users within the UK, almost 80%, compared with 35% in Germany and less than 10% in Spain. This could be explained by the availability of gas from the North Sea gas fields, primarily to the UK, but also to northern Germany. However, as North Sea gas reserves diminish the UK will need to look for alternative fuel sources.

**Figure 3.13  Number of fuels used, by country**

![Number of fuels used, by country](image)
Cost of energy

By adding together the energy figures, for all the fuels used by a company, and dividing this figure into the total cost of fuel over the same period, an estimated figure of the cost of energy (Euros/kWh) for each respondent was obtained. Figure 3.14 shows an overview by country; however, the data provided cannot be guaranteed to cover the same time period.

The overall average cost of energy was 0.08 Euros/kWh, ranging from 0.4 Euros in Poland to 0.10 Euros in Germany and Italy. France has a large number of nuclear-fuelled power stations, which may account for the lower cost of energy, and the data supplied by the Polish participants may be subject to earlier exchange rate variations and small sample size. This may also explain the high figure for Italy. All the other participant countries, except Germany, lie between 0.06 and 0.07 Euros/kWh.

There are a large number of returns from three countries, Germany, Spain and the UK, therefore these figures can be assumed to represent a true picture for the countries concerned. Why is the UK lower than Spain, and Germany so much higher? It is likely that the UK has managed to keep the average cost of energy down by using significantly more gas than both German and Spain. This assumption is born out by the analysis of cost of energy against the number of fuels used. Figure 3.15 illustrates that the more fuels utilised on site, the lower the average cost per kWh.
Sources of energy

An analysis was carried on the differences in local power generation, and regional differences. Very few companies that took part in the survey generated their own electricity (figure 3.16), however questions 3.5 and 3.6 (see Appendix 1) highlighted a major difference between Germany and the other countries responding to this survey, (Figures 3.17, 3.18, 3.19 and 3.20).

In Germany 72% of respondents indicated that they purchased all or some of their electricity from a local generation scheme, compared with only 14% for the rest of the countries surveyed,
68% of the German companies surveyed recover all or some energy for reuse in heating offices etc., again compared with only 14% for the rest of Europe.

There seems to be a pattern for Germany with a high level of local suppliers and energy recovery schemes, but a higher than average cost per unit. The explanation is that any locally generated power has to be supplied to the national network, not to local consumers, and all suppliers must use power from the national system. A tax is also applied to ensure that all users contribute to the provision of renewable energy systems. This raises the average cost and means that no ‘low cost’ schemes exist. Energy recovery schemes are common and normally use waste heat for space heating.

However, they may be other local explanations for the regional differences, but all countries have one thing in common. Energy prices are likely to rise steeply in the near future and have already started in some areas. It is therefore imperative for the future of the European Plastics Industry that early action is taken to use this benchmarking survey to set targets within companies to reduce the specific energy consumption.
A full time energy manager is the highest commitment any company can make towards controlling energy usage and hence costs. It is to be expected that companies with an energy bill exceeding €250,000 would find it cost effective to employ a full time energy manager on the basis that savings of the order of 10% should be achievable. However, even though 50% of the respondents have an energy bill exceeding this figure, less than 5% employ a full time manager. (Figure 4.1)

![Figure 4.1: % companies that employ a full time energy manager](image)

It is difficult to draw any conclusion on variations across Europe as 3% in Germany and the UK is only marginally worse than 7% in Spain, and the overall average of 4%.

The picture improves when we look at those companies where energy management becomes the responsibility of a senior manager, (Figure 4.2). This shows that, on average about 55% of companies have ensured that a senior manager has responsibility for energy management. This could range from just signing the cheques to pay the bill to full control and management of energy consumption. The downside is that over 50% of companies do not make energy management the responsibility of a senior manager.

![Figure 4.2: Is energy management the responsibility of a senior manager](image)
Environmental policies

Around 30% of the companies questioned did adhere to a written energy policy, although some of those were incorporated within an overall environmental policy statement. The UK, at 50%, were significantly higher than anyone else, (Figure 4.3), which may reflect the high take up of energy audits, (Figure 4.6). A written policy helps encourage the entire workforce to participate in energy saving schemes and ideas.

![Figure 4.3](image)

ISO 14000 is a series of international standards on environmental management. It provides a framework for the development of an environmental management system, and was developed as a result of the Rio Summit on the Environment, 1992. A number of national standards emerged (BS 7750 being the first), prior to ISO creating an international standard. ISO 14001 is the cornerstone standard of the ISO 14000 series. It specifies a framework of control for an Environmental Management System against which an organisation can be certified by a third party. Almost 30% of respondents have ISO 14000 certification which is a good starting point for energy management, (Figure 4.4).

![Figure 4.4](image)

EMAS – the Eco-Management and Audit Scheme is designed to improve a company’s environmental performance. It is a European scheme under Council Regulation 761/01 and aims to recognise and reward those organisations that go beyond minimum legal compliance and continuously improve their environmental performance. In addition, it is a requirement of the scheme that participating organisations regularly produce a public environmental
statement that reports on their environmental performance. It is this voluntary publication of environmental information, whose accuracy and reliability is independently checked by an environmental verifier, that gives EMAS and those organisations that participate, enhanced credibility and recognition.

Environmental management has become a core business issue for many organisations. Minimising the amount of waste that is produced, reducing energy consumption and making more efficient use of resources can all lead to financial cost savings, in addition to helping protect and enhance the environment. EMAS is strongly backed by government and the environmental regulators - organisations that participate are recognised as making strong commitments to the environment and to improving their economic competitiveness.

Introduced in 1993, EMAS is a natural progression from ISO 14000 so it is not surprising that a lower number of respondents have EMAS registration. What is striking is the low take-up of EMAS within the UK, less than 3% compared to 7% in Germany, (Figure 4.5).

![Figure 4.5 EMAS registration](image)

**Energy audits and monitoring**

Figure 4.6 gives the impression that the UK is very energy conscious. However, this can be misleading, as free energy audits have been available to all SMEs in the UK for several years. This certainly accounts for the very high uptake, over 50%, in the UK.

![Figure 4.6 Energy Audit in the last 5 years](image)
The use of energy consultants during the last five years (figure 4.7) presents a different picture. Whilst the UK figure reflects the energy audits carried out, there is a greater use of energy consultants in Germany, however, this may also be attributable to other local factors, similar to the UK.

![Figure 4.7 Use of an energy consultant in the last 5 years](image)

Monitoring and reviewing energy usage by machine is one method of reducing energy consumption. It highlights machines that are left switched on without producing, as well as enabling comparisons to be made between machines with different efficiencies. Costs can also be allocated to specific lines or jobs and decisions made to utilise the most efficient production routes. However, less than 30% of respondents monitor the energy consumption of each machine, (Figure 4.8).

![Figure 4.8 Monitor and review energy usage of each machine](image)

**Energy Awareness Score**

By allocating scores to the responses to questions 4.1 to 4.8, each respondent was given an overall 'energy awareness score'. This provides a measure of how each company is performing in managing its energy usage, (See Appendix 2). The maximum available score is 16. Figure 4.9 illustrates that 60% of companies scored less than 4, which was average across the whole sample. Only 1% scored in the range 14 to 16.
There is very little difference between countries, (Figure 4.10). The UK has the highest average score, 5, followed by Germany, 4, and Spain, 2.7. This is likely to be due to the high take up of the free audits available within the UK.

When looking at business type, there is little difference between the categories. However, compounding companies scored an average of 6 compared to general extrusion, 4.5, and injection moulding, 3.5.
Attitudes towards energy
The responses to question 4.9 contrasted to earlier responses. Although the UK has a higher average ‘energy awareness score’ than the other countries, and had carried out more energy audits, figure 4.9 shows that the UK treats energy as a fixed overhead as opposed to monitoring energy consumption. This approach is very different to the rest of the survey where approximately half allocate energy to specific machines or jobs.

Figure 4.12 Treatment of energy costs

It is clear that being able to allocate costs to a specific job is one of the best ways of controlling and reducing costs.

Figure 4.13 Impact of rising energy costs

60% of the respondents consider that increasing energy costs is a significant concern to their business. Only in Spain is there an even division between the three options. The results show that unless firm action is taken now, significant damage could be done to the European plastics industry in the near future.

The final question, regarding the Kyoto Protocol and responsibility for reducing carbon emissions, shows that 50% of respondents agree that is the responsibility of all companies to address this issue and modify working practices with only 25% professing self-interest.
Figure 4.14   Responsibility for Kyoto Protocol

[Diagram showing percentage distribution of responsibility for Kyoto Protocol across Germany, Spain, UK, and overall, with categories for Government, Own interest, and All companies]
CONCLUSIONS

Companies taking part

A total of 165 completed questionnaires were received from across the EU covering both SMEs and larger companies serving a wide range of markets. The average number of employees was in the category 50-249 whilst the average turnover was in the region of €10m. The majority of these returns were from Germany, Spain, and the UK. They cover most of the processes that are carried out within the plastics industry and, as such, are a valuable contribution to this benchmarking survey and future plans to reduce the amount, and cost, of energy used within the industry.

- The largest process group was injection moulding and a separate analysis was carried out with this data to assess the influence, on ‘SEC’, of machine size, and electric vs. hydraulic drives.
- The average age of the machinery across the complete sample was 9 years, with Germany having the more modern machinery at 6 years and the UK the oldest at 13 years.
- Over 60% of the companies worked 24hrs and 5 days, 20% worked 24/7, and the remainder worked a variety of other shift patterns.
- The average machine utilisation was 75%, ranging from the UK at 70% to Spain at 79%.

Specific Energy Consumption (sec)

The average site specific energy consumption was **2.87 kW/kg/hr** and varied mainly by ‘business type’, but also by country.

- The variation between countries was most likely due to the age of the machinery and business, as well as the mix of business types. The UK had the highest ‘SEC’ of 3.5, but also the oldest machinery; Germany was close to the average at 2.9, whilst Spain was the lowest at 1.95.
- The average ‘SEC’ for eight different business types was obtained, ranging from 0.63 for compounding to 6.2 for vacuum thermoforming. The different values reflected the complexity of each process and conformed to expectation.
- The age of the buildings and whether they were ‘purpose built’ or not appeared to make negligible difference to the ‘SEC’.
- Within injection moulding, ‘SEC’ was higher for 25 – 150 tonne (clamp force) machines and lower when electric machines were used, as opposed to hydraulic.

Site specific energy consumption can therefore be seen as primarily a function of the process carried out, with smaller influences due to the age, size, and efficiency of the machinery being used, plus a base load for the site infrastructure. The figures quoted in the report for the different processes should now be used as a benchmark for the industry, enabling processors to calculate their own ‘site SEC’ and compare themselves against the European average. If they find that they are above the average then a programme of energy reduction should be undertaken. Even if they are close to average there will still be room for improvement as roughly 50% of the sample must be better than average!
Cost of Energy and Fuels Used
The average cost of energy for respondents across Europe over a 12-month period was 0.08 €/kWh, but ranged from 0.04 for Poland to 0.10 for Germany. The variation could be due to a variety of factors such as exchange rates, the small number of returns from some of the countries mentioned, and also because the data could not be guaranteed to cover a consistent period of time. Another factor was the mixture of fuels utilised, the UK had 80% using both gas and electricity, whilst Spain was very reliant upon electricity. The survey showed that, where a company uses a mixture of fuels, it is likely that their average cost per kWh will be lower. In fact those using more than two types of fuel paid significantly less per kWh for their fuel.

Sources of Energy
Hardly any companies generated their own electricity, and only 14% purchased electricity from a local generation scheme or recovered energy for reuse. The exception was Germany where about 70% purchased from a local scheme and recovered energy for reuse.

Energy Awareness
• Around 30% of the companies responding to the survey claimed to adhere to a written energy policy, although some of these were incorporated within an overall environmental policy statement.
• The UK at 50% was significantly higher than other countries, which may reflect the high take up of energy audits, funded by government through the Carbon Trust.
• Less than 5% actually employ a full time energy manager.
• About 55% of companies have ensured that a senior manager has responsibility for energy management.
• Almost 30% of those who completed the questionnaire have ISO 14000 certification which is a good starting point for energy management. However, this does mean that 70% of those who completed the questionnaire did not have ISO 14000.
• EMAS is a natural progression from ISO14000 so it is not surprising that a lower number have EMAS registration, but such a low figure of 5% is surprising.
• Only 20% had an energy audit in the last 5 years, most of these in the UK.
• Around 40% had made use of energy consultants.
• Less than 30% monitored energy on each machine.

An energy awareness score, arrived at from the responses in this section, had a potential maximum of 16. About 60% of companies scored less than 4, which was the average for the whole sample. Only 1% scored in the range 14 to 16. As it is likely that most of those companies returning a questionnaire were already concerned about energy, the conclusion must be that we still have a long way to go in energy management.

Attitudes towards energy can be summarised as follows: -
• The UK plastics industry far from monitoring energy usually treats it as a fixed overhead. This approach is very different to the remainder of the respondents where roughly half allocate energy to specific machines or jobs. It is clear that being able to allocate costs to a specific job is one of the best ways of controlling and reducing costs, and this may partly explain the higher ‘sec’ within the UK. Hence, a review of overhead
costing within the UK is required to assist in the target of reducing energy usage and hence carbon dioxide emissions.

- 60% of companies felt that unless firm action was taken now to combat rising energy costs, significant damage could be done to the plastics industry within Europe in the near future.
- The heartening response to the question on the Kyoto protocol was that almost 50% felt that reducing energy usage was everybody's responsibility, with only 25% claiming to put their own business interests first.

This survey has generated enough information to set benchmarks for specific energy consumption, across Europe, for eight different plastics processes. It also provides insights regarding the influence of, age and type of building, age and size of machinery, and country of operation, which may reflect differing governmental influence. The general attitude to the 'energy' issue amongst respondents was positive but, from the low energy awareness score, it is apparent that a lot of improvement could still be made. It is important, therefore, that all companies review their energy position, compare themselves against the benchmark data, and implement changes accordingly. Their future, and that of the plastics industry in Europe, could depend upon how we manage the issue of energy consumption and increasing costs.
RECIPE (REDUCED ENERGY CONSUMPTION IN PLASTICS ENGINEERING)

2005 EUROPEAN BENCHMARKING SURVEY OF ENERGY CONSUMPTION AND ADOPTION OF BEST PRACTICE

APPENDIX 1 – THE QUESTIONNAIRE
Introduction

The purpose of this questionnaire is to benchmark energy usage in plastics processing companies across Europe in 2005, and to establish where variations exist from ‘typical’ usage. In addition, we should like to understand how companies view and manage their energy usage.

This survey is the first action within a European-funded programme specifically intended to assist plastics processors in reducing energy consumption. The information we collect will influence future actions under this programme, as well as providing representative data against which all companies can evaluate their own energy consumption.

Please answer the following questions as precisely as possible, in order that we may draw meaningful conclusions. We will not disclose any data about individual companies within the survey results.

All respondents will receive a copy of the final report regarding energy efficiency in European plastics processing.

Please return your completed questionnaires to:
Suzanne Wilkinson, Project Manager
Address Rapra Technology Ltd, Shawbury, Shrewsbury, Shropshire, SY4 4NR
FAX 01939 251118
E-mail info@eurecipe.com

If you have any questions or would like more information, call 01939 252435 or e-mail info@eurecipe.com.
SECTION 1  Please tell us about your company

Please note: We should be grateful if you could complete a separate questionnaire for each of your manufacturing sites. Therefore, could you ensure that the number of employees and turnover data below correspond to just the site you are describing in subsequent answers.

Please complete all fields highlighted in **bold**.

1.1 Company Details:

<table>
<thead>
<tr>
<th>Company Name</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Address</td>
<td></td>
</tr>
<tr>
<td>Postcode</td>
<td>Country</td>
</tr>
<tr>
<td>Telephone No.</td>
<td>Fax No.</td>
</tr>
<tr>
<td>E-mail Address</td>
<td>Website</td>
</tr>
</tbody>
</table>

1.2 Name and e-mail address of person completing this form:

1.3 Name of the person with responsibility for energy management/purchasing at this site:

1.4 Total number of employees at this site:

1  □   2 – 9 □   10 – 49 □   50 – 249 □   250 – 999 □   1000 – 2499 □   2500+ □

1.5 Number of employees at this site directly involved in the manufacture of plastics goods or components: (excluding sales and distribution functions, research, non-plastics manufacturing)

1 □   2 – 9 □   10 – 49 □   50 – 249 □   250 – 999 □   1000 – 2499 □   2500+ □

1.6 Annual turnover at this site (million Euros):

<table>
<thead>
<tr>
<th>&lt; EURO 2m</th>
<th>(£&lt;1.375 million)</th>
</tr>
</thead>
<tbody>
<tr>
<td>EURO 2m – EURO 9.9m</td>
<td>(£1.38m - £6.85m)</td>
</tr>
<tr>
<td>EURO 10m – EURO 49.9m</td>
<td>(£6.86m – £34.25m)</td>
</tr>
<tr>
<td>EURO 50m +</td>
<td>(£34.26m +)</td>
</tr>
</tbody>
</table>

1.7 Is plastics processing the major activity at this site: YES □   NO □

If no, please describe, e.g. vehicle manufacture, food processing:
1.8 What are your main end-use markets/activities? Please select up to three of the following:
- Automotive/Transport
- Construction
- Packaging
- Electrical/Electronic
- Medical
- Household Goods
- Agriculture/Horticulture
- Compounding
- Toys/Leisure/Sport
- Other

If other, please specify:

1.9 Please tell us about your parent company (if you have one):
Is plastics processing the major activity of your parent company/group? YES ☐ NO ☐
If no, please describe, e.g. vehicle manufacture, food processing:

**SECTION 2 Please tell us about your operations**

2.1 Approximate date of construction of your premises:

2.2 Were these premises purpose built for plastics processing? YES ☐ NO ☐

2.3 Please indicate how many machines you operate in each of the following categories:

<table>
<thead>
<tr>
<th>Category</th>
<th>Number of Machines (Clamp Force)</th>
<th>25 – 100 tonnes</th>
<th>151 – 999 tonnes</th>
<th>1000+ tonnes</th>
</tr>
</thead>
<tbody>
<tr>
<td>Injection Moulding</td>
<td>Are these predominately - Electric</td>
<td>☐</td>
<td>☐</td>
<td>☐</td>
</tr>
<tr>
<td>Blow Moulding</td>
<td>Part Volume</td>
<td>&lt;1 litre</td>
<td>1 – 5 litres</td>
<td>6+ litres</td>
</tr>
<tr>
<td>Rotational Moulding</td>
<td>Moulding Weight</td>
<td>&lt;20 kg</td>
<td>21 – 100 kg</td>
<td>101+ kg</td>
</tr>
<tr>
<td>Film Extrusion</td>
<td>Extruder Size</td>
<td>Lab Scale</td>
<td>Production Scale Intermittent</td>
<td>Production Scale Continuous</td>
</tr>
<tr>
<td>Pipe/Profile Extrusion</td>
<td>Output</td>
<td>&lt;20 kg/h</td>
<td>21 – 100 kg/h</td>
<td>101+ kg/h</td>
</tr>
</tbody>
</table>

Number of Machines

---

35
<table>
<thead>
<tr>
<th></th>
<th>Compounding (Output)</th>
<th>Fibre &amp; Monofilament (Extruder Size)</th>
<th>Vacuum &amp; Thermoforming (Sheet Size)</th>
<th>Compression/Transfer Moulding (Press Size)</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Single Screw Twin</td>
<td>Lab Scale Production Scale</td>
<td>&lt; 2000mm x 1000mm &gt; 2000mm x 1000mm</td>
<td>10 – 50 tonnes 51 – 200 tonnes 201+ tonnes</td>
</tr>
<tr>
<td>Number of Machines</td>
<td>Screw</td>
<td>Intermittent Continued</td>
<td>Roll Stock</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Twin Screw &lt;500 kg/h</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>Twin Screw 501+ kg/h</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

### 2.4 Please tell us about the age of these machines. Please indicate the proportion of machines (as a percentage) which fall into each of the categories:

<table>
<thead>
<tr>
<th>Age Category</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>&lt; 3 years old</td>
<td></td>
</tr>
<tr>
<td>3 – 10 years old</td>
<td></td>
</tr>
<tr>
<td>10 – 20 years old</td>
<td></td>
</tr>
<tr>
<td>&gt; 20 years old</td>
<td></td>
</tr>
</tbody>
</table>

### 2.5 Please tell us which other processes are undertaken on this site (Please tick all that apply)

- Pulltrusion
- Calendaring
- Composite Processing
- Assembly
- Recycling
- Reactive Processing
- Foam Processing
- Painting/Finishing
- Other

If other, please specify:

### 2.6 Which of the following materials accounts for the bulk of your production? (Please select no more than two)

- PVC
- Other Commodity Thermoplastics
- General Engineering Plastics
- High Temp/Speciality Plastics
- Urethanes
- Thermosetting Resins
- Recycled Plastics (excluding process regrind)

### 2.7 What is the total annual tonnage of plastics material processed at this site?

Please note: this figure is important to us. If necessary please provide the most accurate estimate possible, ensuring that you consider the same time period as for questions below relating to plant utilisation and energy consumption.

Tonnes
2.8 How many hours per day and week does your plant operate? (Please select one option, which equates most closely to your working practice)

One Shift – 5 days per week  □  One Shift – 7 days per week  □
Two Shifts – 5 days per week □  Two Shifts – 7 days per week □
24 hours – 5 days per week  □  24 hours – 7 days per week  □

2.9 Please provide a percentage figure (or estimate) for utilisation of your major plastics processing machinery during plant operating hours.

%  

SECTION 3 Please tell us about your energy usage

We wish to learn about the energy consumed in plastic processing operations only. However, we appreciate that you may not record this information at a detailed level. Therefore, please answer the following questions carefully.

3.1 What was your annual energy consumption during the most recent 12-month period for which you have data? (Please ensure that this covers the same time period as 2.7 – 2.9)

Electricity       kWh
Gas       kWh
Oil       Litres
LPG       kg

3.2 Based on your response to question 3.1, what was your estimated annual energy cost for the whole site?

Euros / £Sterling (delete as appropriate)

3.3 If relevant, please estimate the percentage of this energy usage that is not attributable to plastic processing operations, and briefly indicate the nature of these additional activities.

%  

3.4 Do you generate your own electricity?  All □ Some □ No □

3.5 Do you purchase electricity from a local generation scheme?  All □ Some □ No □

3.6 Do you recover energy for reuse e.g. for heating of offices?  All □ Some □ No □
SECTION 4  Finally, please tell us about your energy management practices and attitudes

4.1 Do you employ a full time energy manager  
Yes ☐  No ☐

4.2 Is energy management the specific responsibility of one member of your senior management?  
Yes ☐  No ☐

4.3 Does your company adhere to a written energy/environmental policy?  
Yes ☐  No ☐

4.4 Does your company have ISO 14000 certification?  
Yes ☐  No ☐

4.5 Does your company have EMAS registration?  
Yes ☐  No ☐

4.6 Have you had an energy audit at this site in the last 5 years?  
Yes ☐  No ☐

4.7 Have you employed the services of an energy consultant in the last 5 years?  
Yes ☐  No ☐

4.8 Do you monitor and review the energy consumption of individual plastics processing machines?  
Yes ☐  No ☐

4.9 Which of the following statements most closely reflects the way in which energy costs are accounted for in your business?  
☐ The cost of energy is treated as a fixed overhead  
☐ The cost of energy is allocated to specific machines or jobs

4.10 Which of the following statements most closely reflects your views on the impact of rising energy costs?  
☐ The cost of energy does not significantly influence the competitiveness of our products  
☐ Increases in energy costs are of considerable concern to our business now  
☐ The rising cost of energy is causing significant damage to our business now
4.11 Which of the following statements most closely reflects your views on the requirements of the Kyoto protocol to reduce carbon dioxide emissions?

☐ This is the responsibility of governments and should be addressed e.g. through the development of sustainable energy provision

☐ We will address this issue only where there are clear benefits for our company

☐ It is the responsibility of all companies to address this issue and modify working practices of

4.12 Would you like to receive a copy of the RECIPE report? YES ☐ NO ☐

Thank you for completing this questionnaire, please return it to

Suzanne Wilkinson, Project Manager

Address Rapra Technology Ltd, Shawbury, Shrewsbury, Shropshire, SY4 4NR

FAX 01939 251118

E-mail info@eurecipe.com
RECIPE (REDUCED ENERGY CONSUMPTION IN PLASTICS ENGINEERING)

2005 EUROPEAN BENCHMARKING SURVEY OF ENERGY CONSUMPTION AND ADOPTION OF BEST PRACTICE

APPENDIX 2 – ENERGY AWARENESS SCORE
ENERGY AWARENESS SCORE

By allocating scores to the responses to questions 4.1 to 4.8, each respondent was given an overall ‘energy awareness score’. This provides a measure of how each company is performing in managing its energy usage.

The maximum available score is 16

<table>
<thead>
<tr>
<th>Question</th>
<th>YES</th>
<th>NO</th>
<th>Points</th>
</tr>
</thead>
<tbody>
<tr>
<td>4.1 Do you employ a full time energy manager?</td>
<td>3 pts</td>
<td>0 pts</td>
<td></td>
</tr>
<tr>
<td>4.2 Is energy management the specific responsibility of one member of your senior management?</td>
<td>2 pts</td>
<td>0 pts</td>
<td></td>
</tr>
<tr>
<td>4.3 Does your company adhere to a written energy/environmental policy?</td>
<td>1 pts</td>
<td>0 pts</td>
<td></td>
</tr>
<tr>
<td>4.4 Does your company have ISO 14000 certification?</td>
<td>1 pts</td>
<td>0 pts</td>
<td></td>
</tr>
<tr>
<td>4.5 Does your company have EMAS registration?</td>
<td>1 pts</td>
<td>0 pts</td>
<td></td>
</tr>
<tr>
<td>4.6 Have you had an energy audit at this site in the last 5 years?</td>
<td>3 pts</td>
<td>0 pts</td>
<td></td>
</tr>
<tr>
<td>4.7 Have you employed the services of an energy consultant in the last 5 years?</td>
<td>2 pts</td>
<td>0 pts</td>
<td></td>
</tr>
<tr>
<td>4.8 Do you monitor and review the energy consumption of individual plastics processing machines?</td>
<td>3 pts</td>
<td>0 pts</td>
<td></td>
</tr>
</tbody>
</table>

**TOTAL** 16 pts 0 pts
APPENDIX 3 – CONVERSION FIGURES
CONVERSION FIGURES

The conversion figures used within this report are –

- Gas 10.417 kWh/per cubic metre
- Oil 11.69 kWh/litre
- Liquid Petroleum Gas 13.70 kWh/kg