# Digital innovations to enable scale in the domestic retrofit market

Helen Williams

Programme Manager, National Home Energy Upgrade Scheme



### Agenda

	Title	Presenter
2:30 pm – 2:35 pm	Introduction	Helen Williams, SEAI
2:35 pm – 2:50 pm	Survey data in modular retrofit	Patrick Daly, TU Dublin
2:50 pm – 3:05 pm	Digital Processes for Inspecting Retrofit Works	Mel McGerr, MMA Architects
3:05 pm – 3:20 pm	Product demonstration	Liam Donohue, Retrokit
3:20 pm – 3:35 pm	Product demonstration	Michael Hanratty, BERWOW
3:35 pm – 3:50 pm	Product demonstration	David Sheil, Prime19
3:50 pm – 4:00 pm	NAS API	Kevin Raheem, SEAI







## Survey and Data Issues in Modular Retrofit Developing and piloting a modular circular wall panel system for application in retrofit of social housing

#### **Patrick Daly**

School of Architecture Building and Environment TUDublin







#### **Personal Introduction**

Patrick Daly

Background in Architectural Technology and Project Management

MSc Architecture Advanced Energy & Environmental Studies

MSc Research Sustainability in the Built Environment

Specialism in Sustainability in Built Environment

Energy Efficiency - Fabric and Building Energy Analysis – Modelling and Simulation

Environmental Design – Alternative Construction, Materials and Impacts

Developing an interest in Circularity

Lecturer Researcher in the SABE TUDublin
Principle Lecturer on MSc EED Building Performance
PI Drive 0 Irish Demonstrator
Tech Committee IGBC EPA Circularity Road Map



patrick.daly@TUDublin.ie
pd@patrickdaly.net

Patrick Daly
Dip Arch Tech, B Ed Des Tech, Dip Pro Man, MSc AEES, MSc Built Enviro





#### **Presentation Overview**

Drive 0 Intro / Demonstrator Case

Modular System

Survey 1

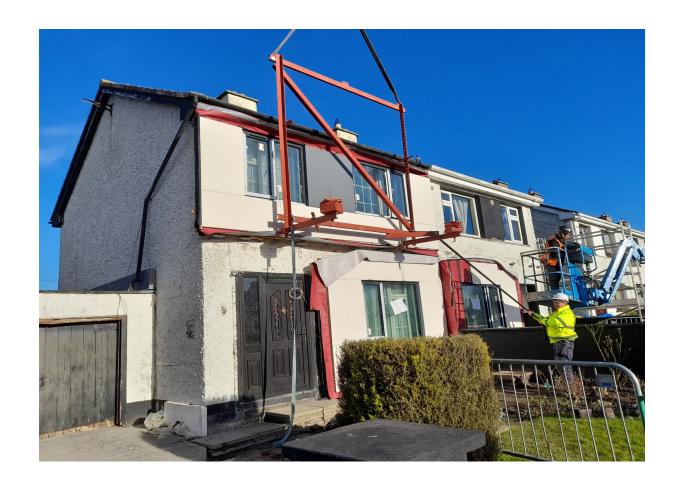
Design Development & Mock Up

Survey 2

Production

Installation

**Lessons Learnt** 







DRIVE 0 https://www.drive0.eu/ H2020 EU Project

Driving decarbonization of the EU building stock by enhancing a consumer centred and locally based circular renovation process 7 specific study and demonstration cases as real environments







#### Irish Demonstrator - Athlone



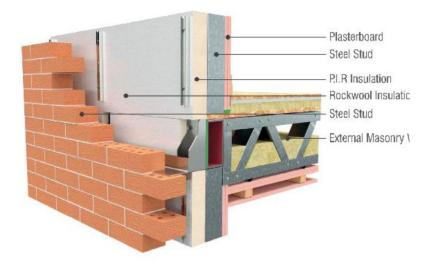






#### **System Adaptation**

Adapt and develop existing light gauge steel systems to modular circular panel







Vision Built

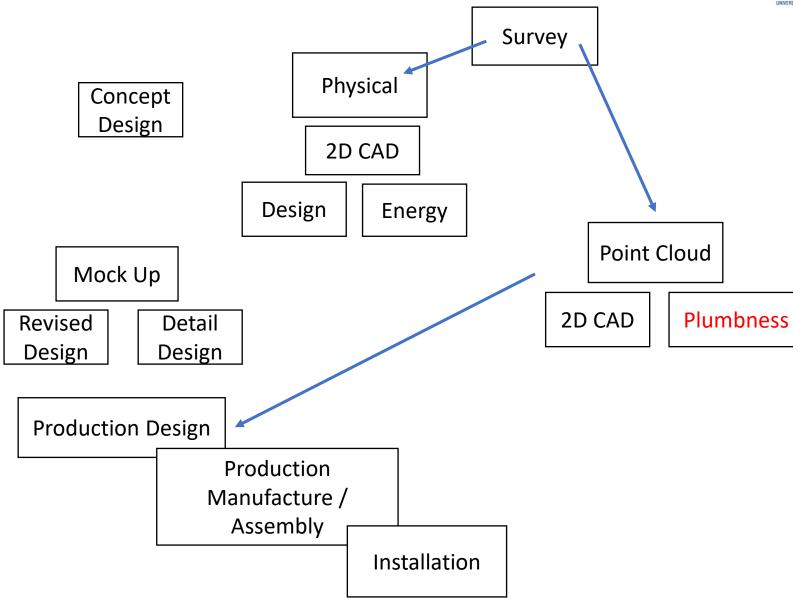


## OLISCOIL TEICNEOLAÍOCHTA DUBLIN TECHNOLOGICAL

#### **Data Survey Stages**











#### **Design Concepts**







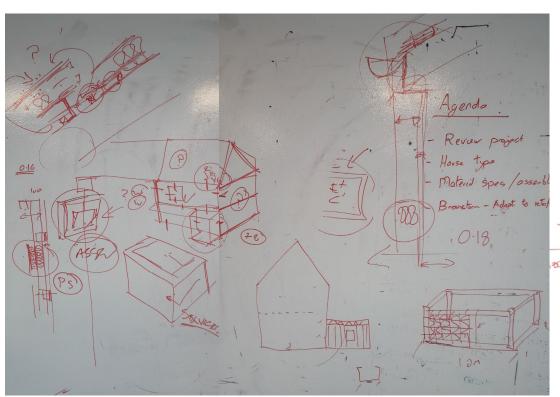
**Coady Architects** 

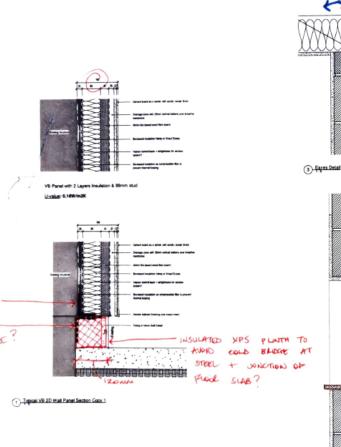


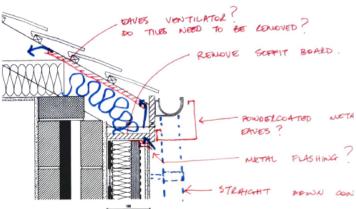


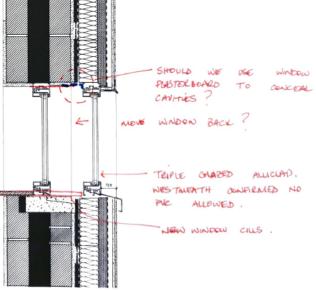
#### **Modular Panel Design Development**

Initial design workshop









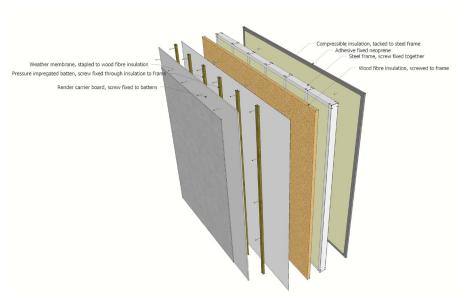
2 Window Detail



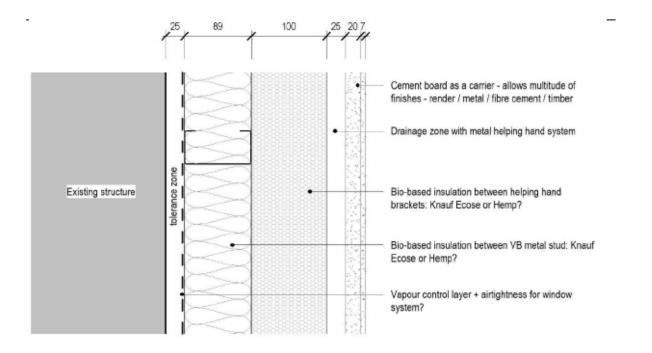
## OLISCOIL TECNEOLAÍOCHTA BRAILE ÁTHA CLIATH DUBLIN TECHNOLOGICAL TECHNOLOGICAL

#### **Modular Panel Design Development**

#### Proposed Panel – Build Up



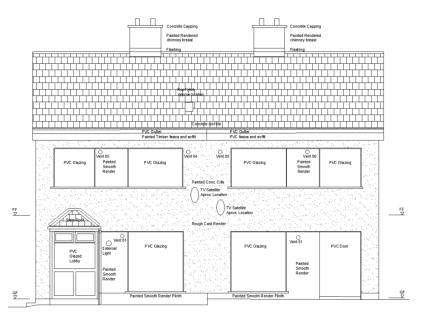
**Coady Architects** 





Survey 1

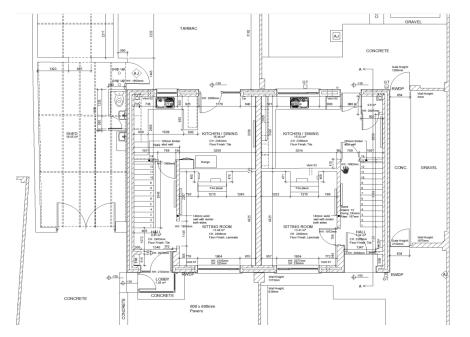
Physical Energy Characteristics Detail Design







#### South (Front) Elevation





Section A





#### **Irish Demonstrator**

3 Bed Semi D

**Built 1975** 

**Masonry Cavity Wall** 

Cut Roof – Attic Vented

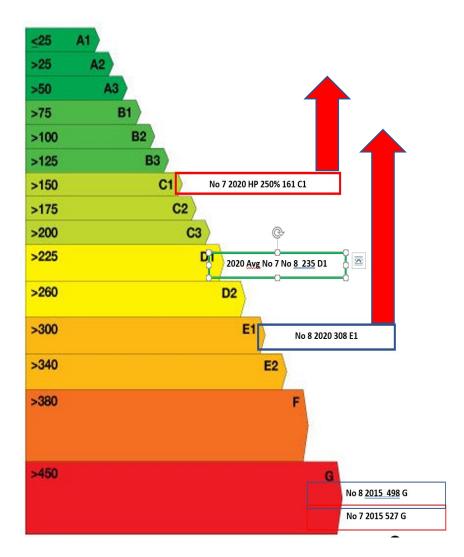
Original Range and Open Fire

Current No 7 HP Current No 8 Range

Various stages of Upgrades - WCC







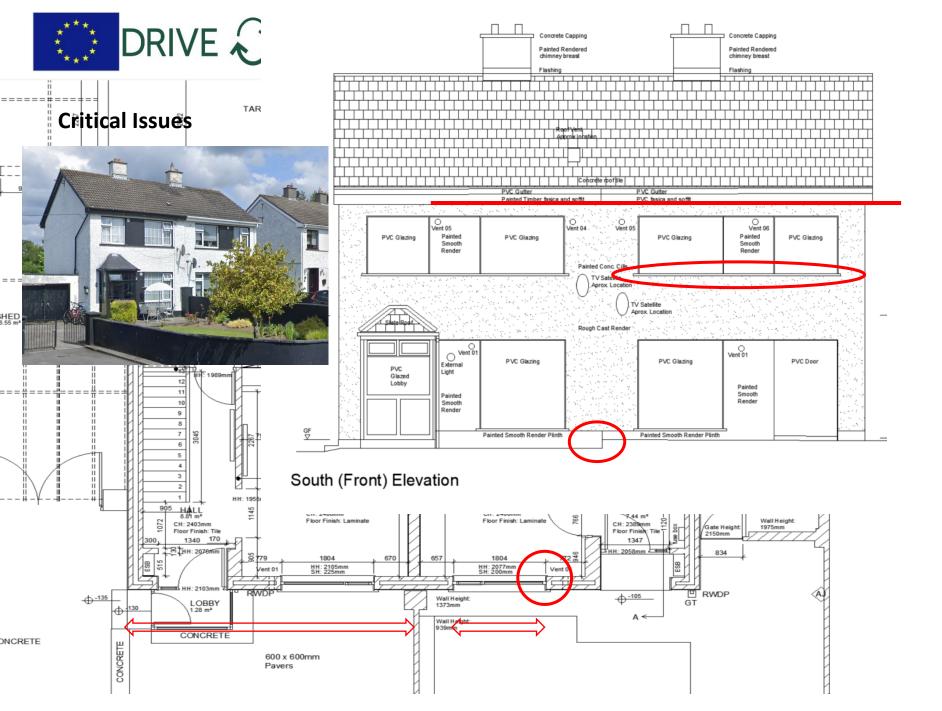
Section A

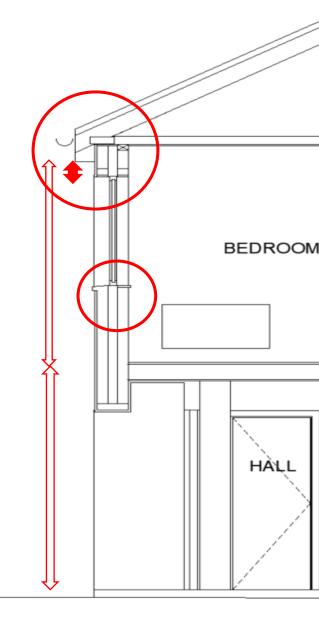




#### **Design Concepts**







Section A





## **Developing a Circular Modular Construction System**

**Fabric Intervention to Walls** 

#### **2D Modularised Wall Panel**

To front elevation only (Circularity)

#### 3D Modularised Extension Pod Air Lobby Porch To front elevation only (Circularity)







#### **Ongoing Circularity Assessment and Benchmarking**

**Irish Focus** 

DfD is core

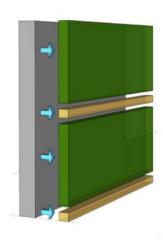
DfD in Building Hierarchy

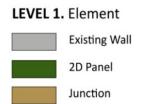
Level 1 Element

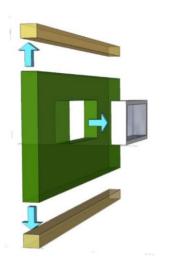
Level 2 Component

Level 3 Product Material

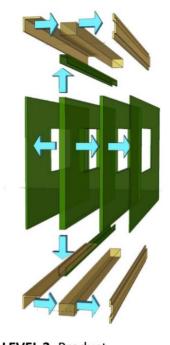
Biobased







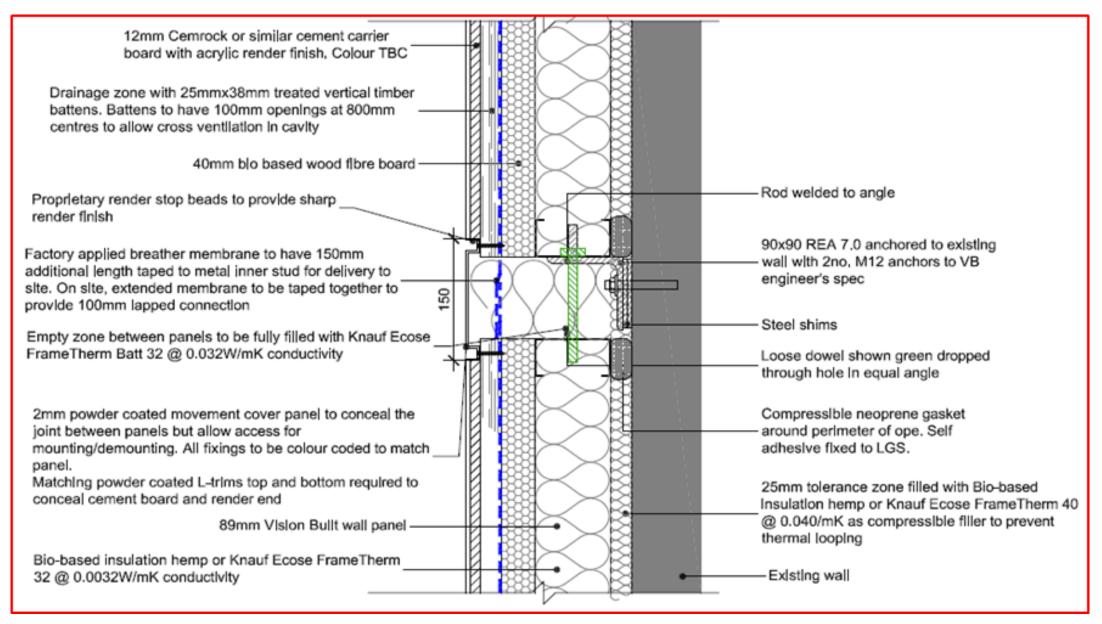
















#### Mock Up

#### **Testing**

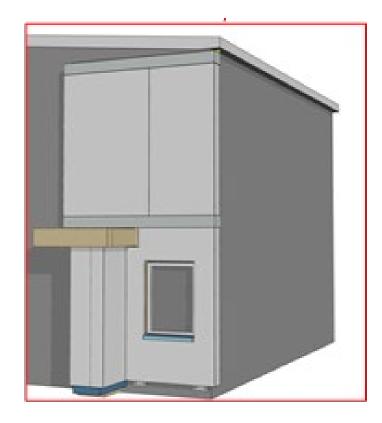
Manufacture
Installation
Buildability
Junctions
Weathering
Finishes
Quality
Aesthetics

#### Circularity – DfD

Full DfD Audit
Assembly – Install – deinstall disassembly – reassembly –
reinstall



Existing Wall in Tubbercurry, Sligo



Proposed Test Panels on Existing \

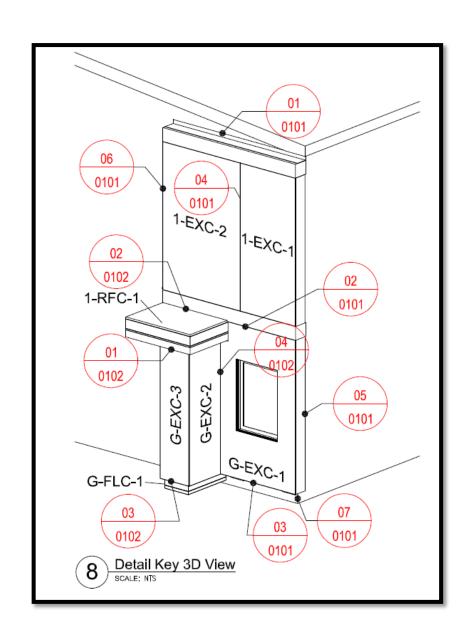




#### **Mock Up Design**



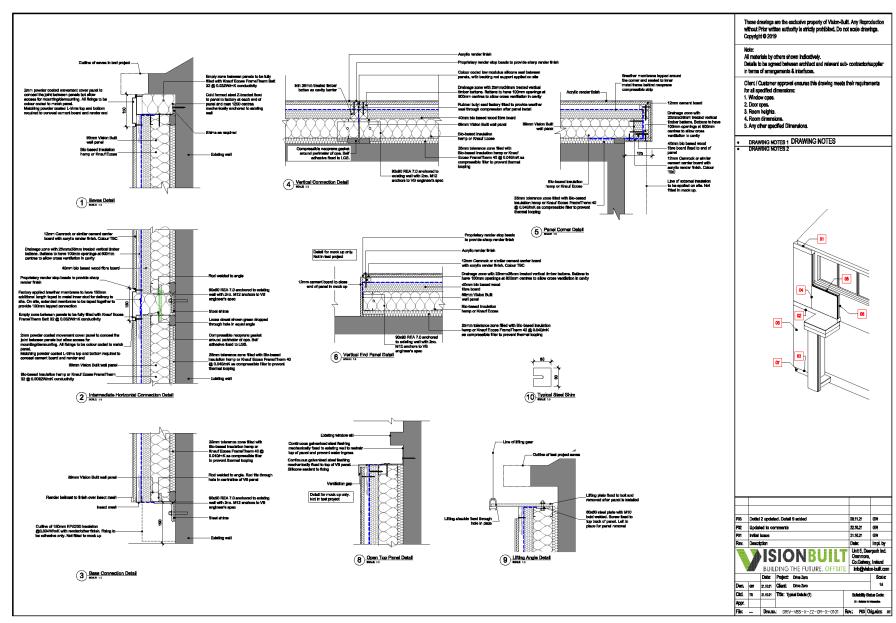






## OLISOII, TEICNEOLAÍOCHTA BHAILE ÁTHA CLIATH TEICHNI, GGIGAL UNKERSTY DUBUN

#### **Mock Up Design**







#### **Mock Up A Install**







#### **Mock Up A Install**











#### **Mock Up A Lessons**

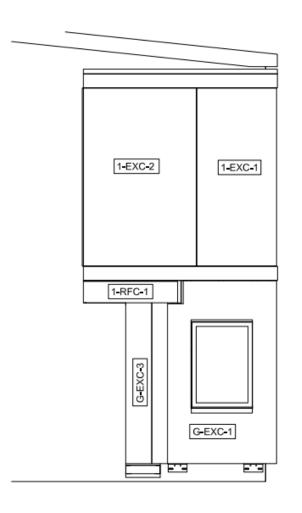
#### General

Tolerance – more adjustment needed Joints – not consistent Finishes – render ? Complex in manufacture, some chips and marks Horizontal Joint – poor visually – possible water ingress ?

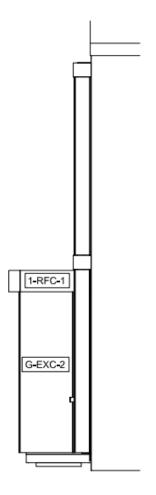
Backing insulation and neoprene seal – not working

#### **DfD Audit**

Window connection poor
DfD at All Levels
Most materials salvaged and re used
Fixings – Too many, damaged
Full – reassembly











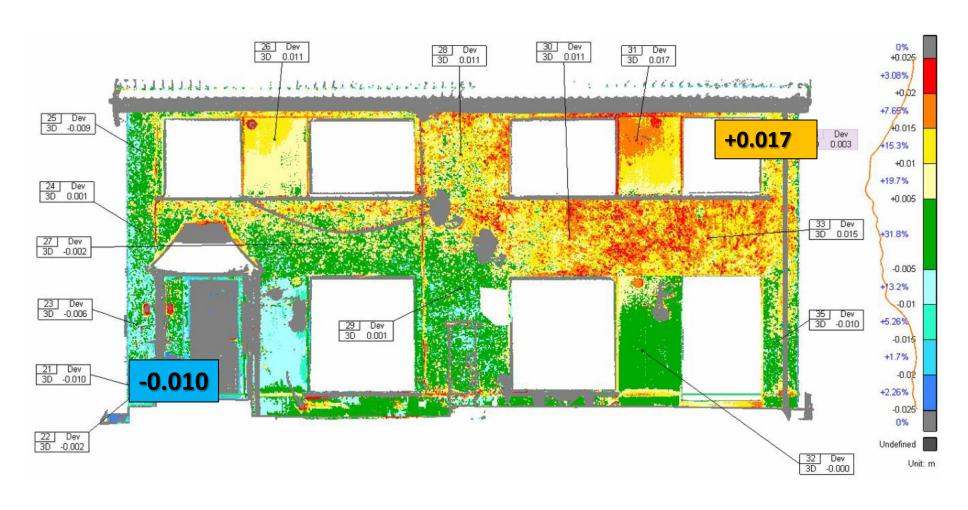
Survey 2 3D Point Cloud







#### **Survey 3D Point Cloud**







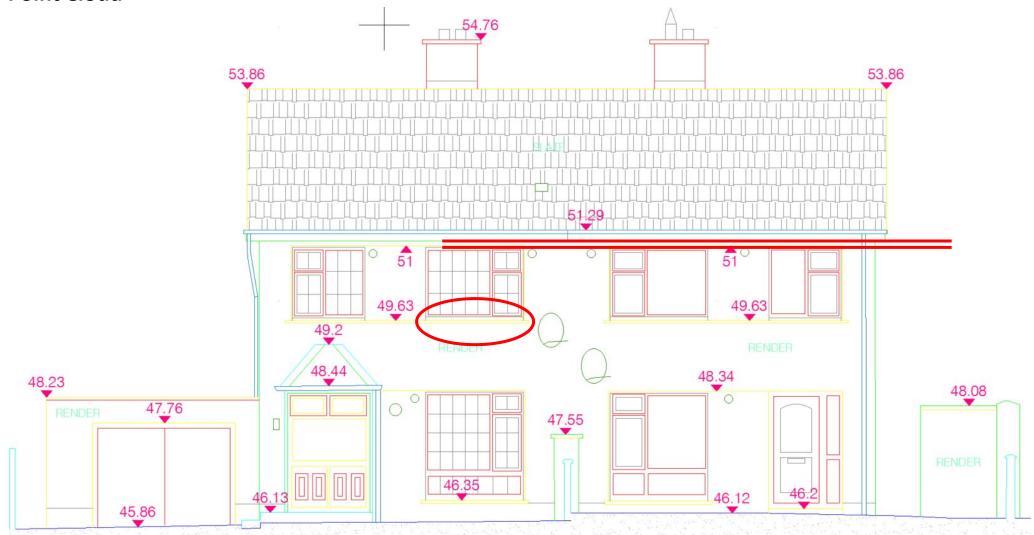
#### **Survey 3D Point Cloud**







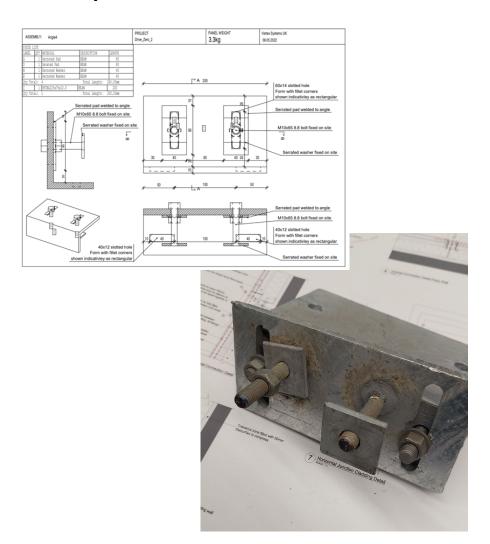
#### **Survey 3D Point Cloud**



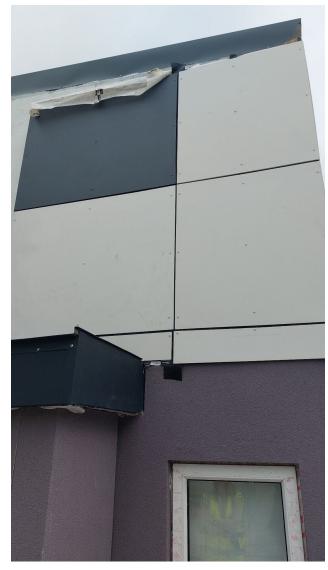




#### **Mock Up B Revised Panel Install**











#### **Mock Up B Lessons**

#### General

Dry finish – preferable

Manufacture – technical lessons working with board

Open jointing ?? - review – proposed drips

Backing insulation

Roof detail and finishes – revised.

#### **EAVES PROJECTION**

#### DfD

DfD at All Levels in Hierarchy
Full disassembly—reassembly, (alternative finishes)
— re-installed.





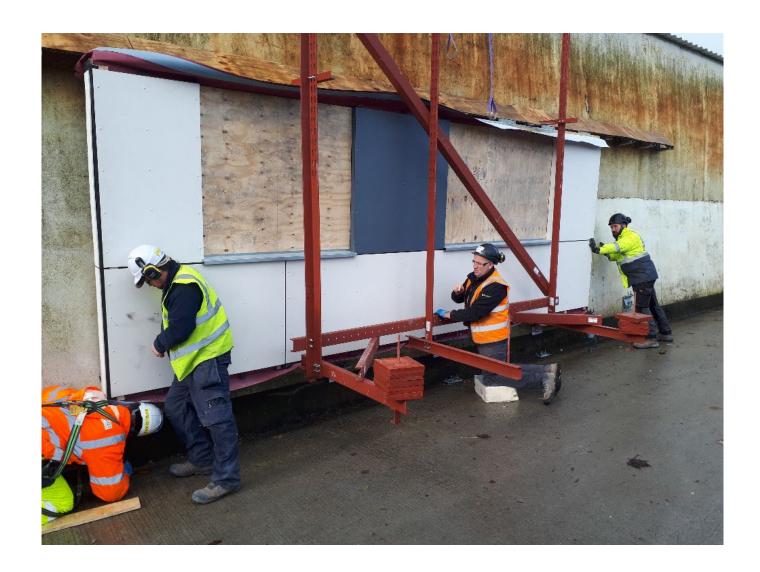




#### **Mock Up C Full Panel Install – Eaves**



Vision Built

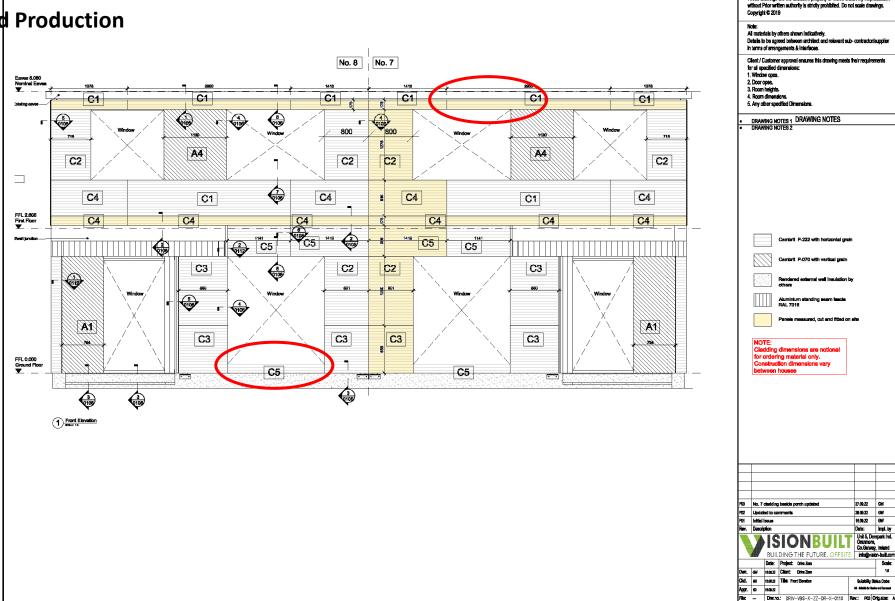






These drawings are the exclusive property of Vision-Built. Any Reproduction

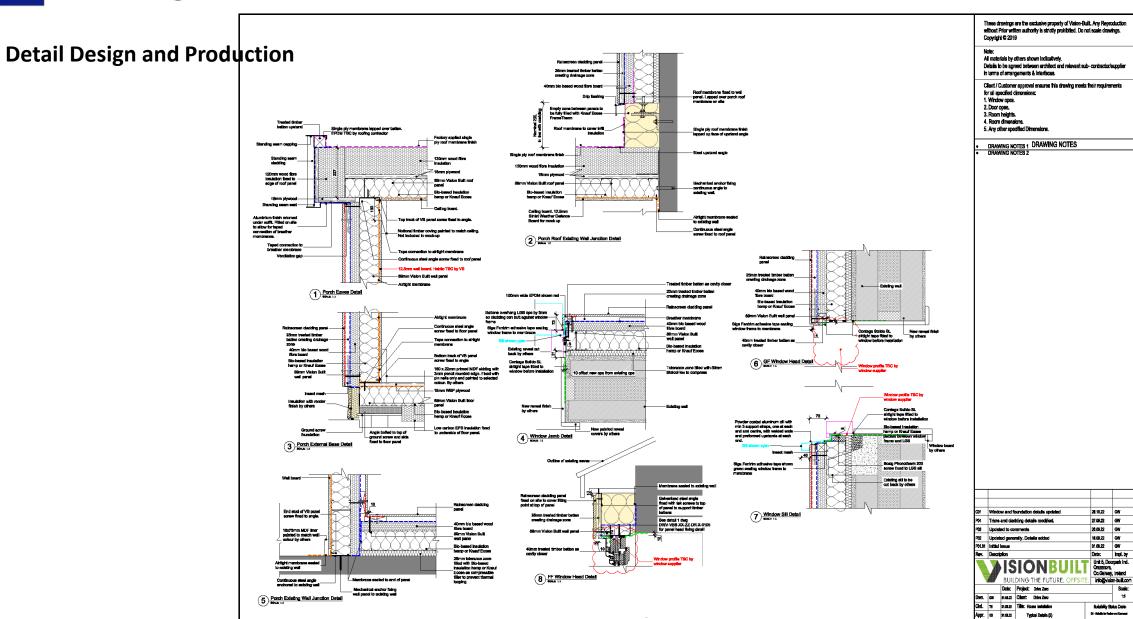
#### Detail Design and Production







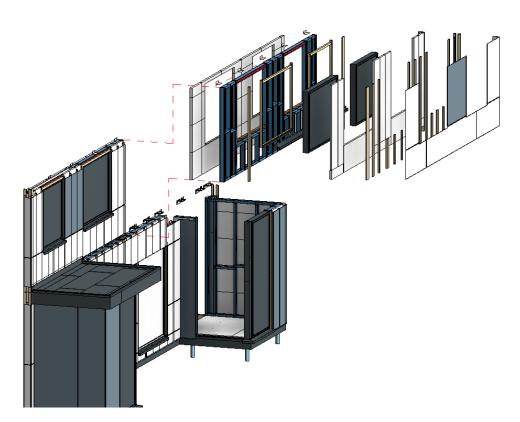
- Driving: DRIV-VBS-X-ZZ-DR-X-0106 Rev.: CD1 Origistas: A

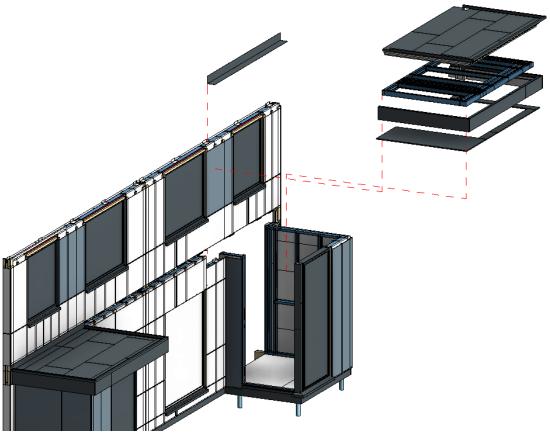






#### **Detail Design and Production**





Vision Built



## DUBLIN TECHNOLOGICAL

#### **Production**









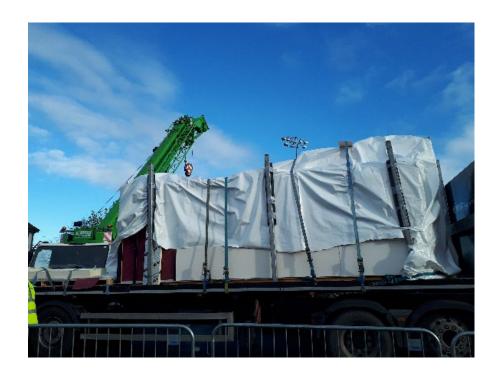
Vision Built





#### **Transport**





Vision Built





**Enabling and EWI** 

**Ground works** 

Windows remove and install

EWI - sides and rear

Preparation for Modular Panels







**Modular System 2D** 

Brackets

**Ground Screws** 

**SETTING OUT** 







#### **Modular System 2D**









**Modular System 2D** 

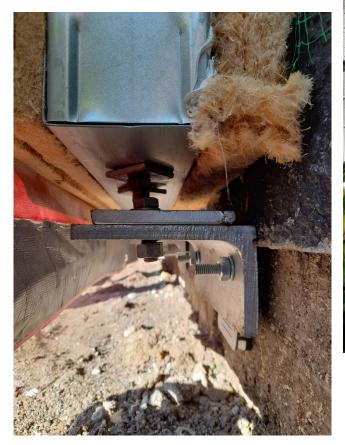








#### **Modular System 2D**

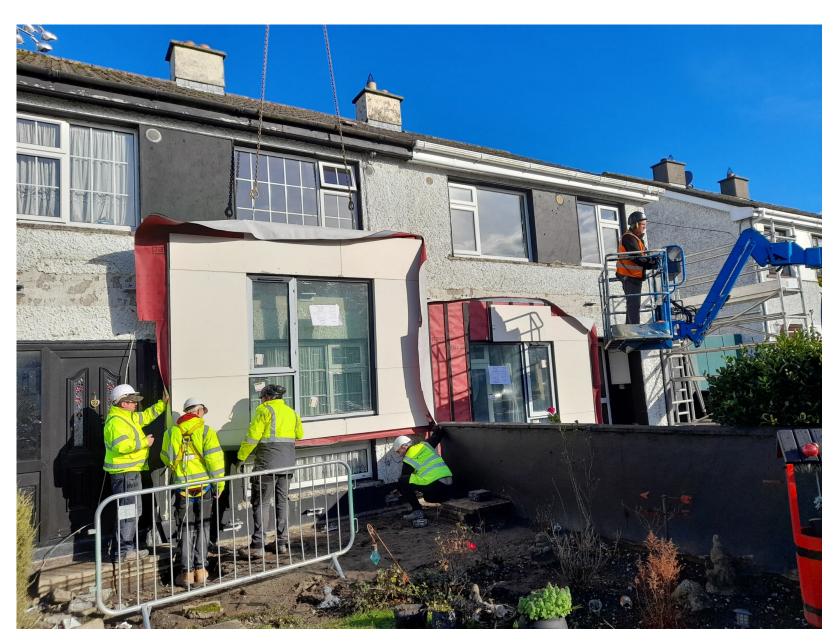








**Modular System 2D** 







#### **Modular System 2D**









Modular System 2D 3D

Eaves



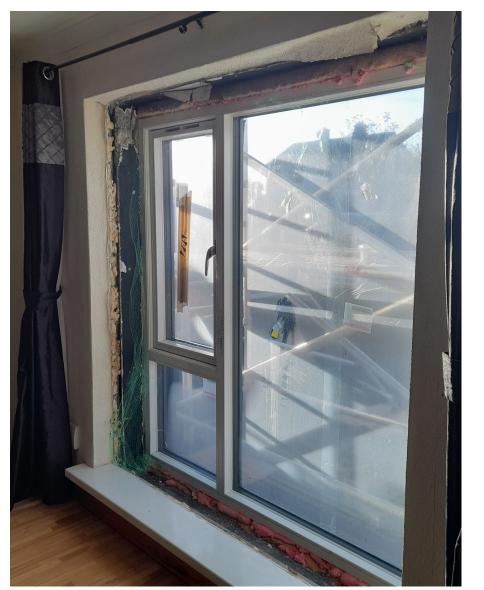






Modular System 2D 3D

Window removal











Modular System 2D 3D





#### DUBLIN BHAILE ÁTHA CLIATH DUBLIN TECHNOLOGICAL

#### **Retrofit Site Works**

#### Modular System 2D 3D









Modular System 2D 3D







Modular System 2D 3D

**Near Completion** 



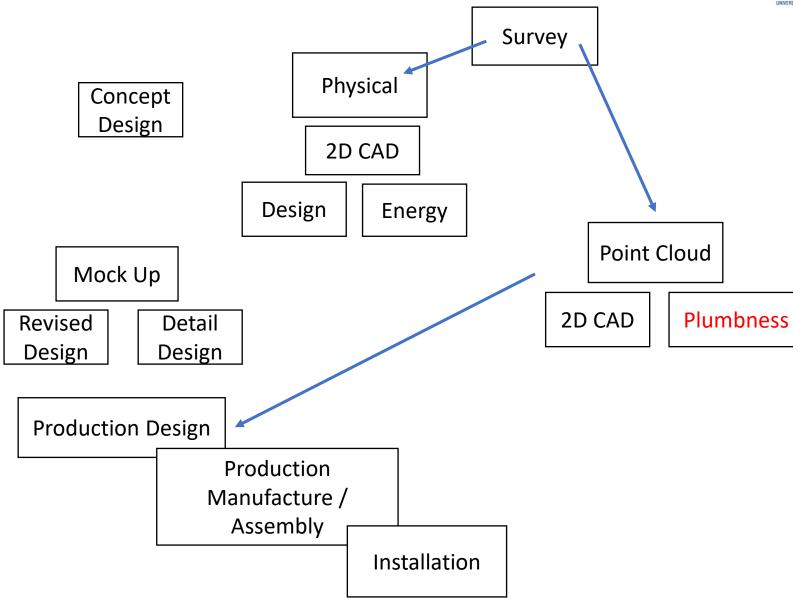


# OLISCOIL TEICNEOLAÍOCHTA DUBLIN TECHNOLOGICAL

#### **Data Survey Stages**



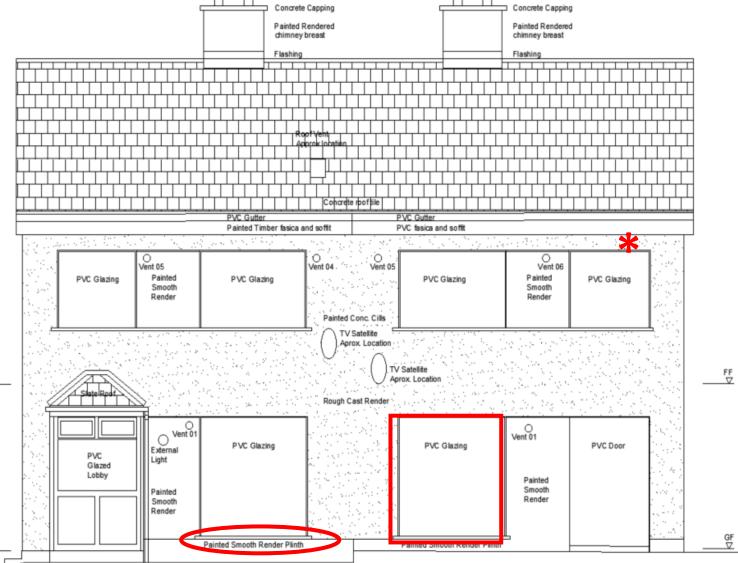








#### **Issues**



South (Front) Elevation



# DUBLISOII, TEICHEOLAÍOCHTA BHAILE ÁTHA CLIATH TEICHNOLOGICAL UNIVERSITY DUBLIN

#### **Lessons Learnt - Data and Survey**

Different Types of Survey

**Different Data Forms** 

Different Software File Types

Different Data Users

Survey Data Accuracy

Survey Data Interpretation

Survey Data Application

Co-ord and Management







# OLISCOIL TEICNEOLAÍOCHTA DUBLIN TECHNOLOGICAL TECHNOLOGICAL TUNYERSTY OUBLIN

#### **Digital Data is not GOD**







#### **Digital Data is not GOD**

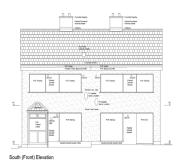


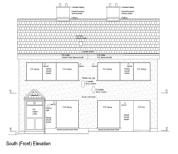


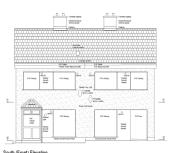
# OLISOOII, TEICNEOLAÍOCHTA BHAILE ÁTHA CLIATH TECHNOLÓGICAL UNIVERSITY DUBLÍN

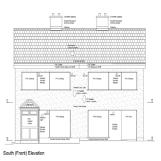
#### **Building Stock?**

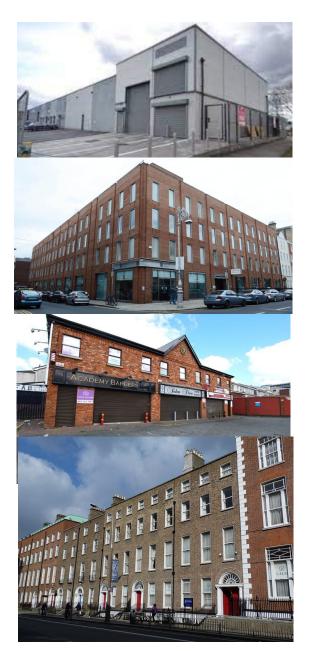
# Survey / Data Strategy Co-ordination and Planning Key Aspect

















#### **IRISH PROJECT PARTNERS**

**SABE - Academic Partner PI** 



Industry Partner – Design

Industry Partner - Manufacturer

ISIONBULT

#### **IRISH PROJECT Key Stakeholders**

Westmeath Co Co – Building Owner



**Contractor - SISK** 



**Specialist Contractors, Suppliers, Installers** 

ProAir, Aereco, Solar PV Ireland, Next Gen Heat Dist, Munster Joinery, and others

**National Advisory Board** 



#### **INFO**

#### www.drive0.eu



This project has received funding from the European Union's H2020 framework for programme research and innovation under grant agreement no 841850.

The information in this publication does not necessarily represent of the the view European Commission.

All rights reserved. Any duplication or use of objects such diagrams other electronic or printed

© DRIVE O













Patrick.Daly@TUDublin.ie



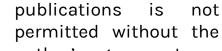




















# MMA ARCHITECTS

DIGITAL PROCESSES FOR INSPECTING RETROFIT WORKS'

PRESEENTED BY:

MEL MCGERR BSC MSC FCIAT MRIAI(IRL)

DAVID MCGOURTY BSC. PG. CERT. ACIAT

SEAI ENERGY SHOW 2024:

#### A LITTLE BIT ABOUT MEL....

- FOUNDING PARTNER AND COMMERICAL DIRECTOR OF MMA ARCHITECTS
- GRADUATED IN BSC. ARCHITECTURAL TECHNOLOGY IN 2002.
- MASTERS IN DESIGN MANAGEMENT
- IN 2015 QUALITY QUALIFICATIONS IRELAND (QQI) FOR AT
- REGISTERED ARCHITECT IN 2016 & FELLOW MEMBER OF CIAT
- EXTERNAL EXAMINER AT ATU (LETTERKENNY & GALWAY CAMPUS'S), TUD AND SETU (CARLOW)
- LECTURED THE BIM COLLABORATION MODULE AT TUS (ATHLONE CAMPUS)

#### A LITTLE BIT ABOUT DAVID....

- JOINED MMA IN 2019
- GRADUATED IN BSc. ARCHITECTURAL TECHNOLOGY IN 2002
- PG DIP. IN DESIGN MANAGEMENT
- PG DIP. FIRE.
- RECENTLY MADE TECHNICAL DIRECTOR AT MMA ARCHITECTS









### ABOUT MMA



- ESTABLISHED IN 2007
- HAVE BEEN DELIVERING PROJECTS OF ALL SCALES AND SIZES FOR OVER 17 YEARS
- ICE AWARD FOR SINGLE RESIDENTIAL DWELLING 2023 - WINNER
- CIAT AWARD FOR TECHNICAL EXCELLENCE SMALL TO MEDIUM 2023 - WINNER
- ATHLONE BUSINESS AWARDS 2023 SME OF THE YEAR 2023

## SUSTAINABLE ARCHITECTURE

MAJOR ADAPTIVE REUSE PROJECTS – REUSE NOT DEMOLISH!





- IRISH LIFE SCIENCES GLOBAL HQ CIAT AWARD WINNER
  - PV INSTALL JAN 2022
  - 88000 KWH PRODUCCED TO DATE
- EQ. OF 62000 KG OF CARBON SAVED

- OFFICE AND RESEARCH FACILITY LIMERICK
- EXTENSION TO AND REPRUPOSING OF EXISTING WAREHOUSE INTO 8000 SQ. M. OFFICE AND RESEARCH FACILITY









# CASE STUDY PROJECT: - TWO STOREY

TYPICAL DWELLLING IN NEED OF ENERGY UPGRADE.

BRIEF: CREATE A MODERN HOME, HIGHLY ENERGY EFFICIENT WITH LOW RUNNING COSTS

THE DESIGN TEAM:

**ARCHITECTS:** MMA ARCHITECTS

**STRUCTURAL ENGINEERS:** CCONSULT ENGINEERS

BER ASSESSOR: ATECH ENERGY - MICHEÁL

MONAGHAN

MAIN CONTRACTOR: TEKNABUILD (ROGER SMYTH)











### CASE STUDY PROJECT:

TWO STOREY DWELLING,
TULLAMORE, CO. OFFALY



#### **GRANTS AVAILED OFF:**

- HEAT PUMP
- HEATING CONTROLS
- INTERNAL INSULATION (WALLS)
- ATTIC INSULATION
- SOLAR PV
- BER

#### OTHER WORKS UNDERTAKEN:

- AIRTIGHTNESS UPGRADES
- MVHR SYSTEM
- RAISED TIMBER FLOORS THROUGHOUT REPLACED (PIR INSULATION INCORPORATED)
- NEW EXTERNAL WINDOWS AND DOORS REPLACED THROUGOUT
- AIRTIGHTNESS UPGRADE THROUGHOUT







### CASE STUDY PROJECT:

TWO STOREY DWELLING,
TULLAMORE, CO. OFFALY

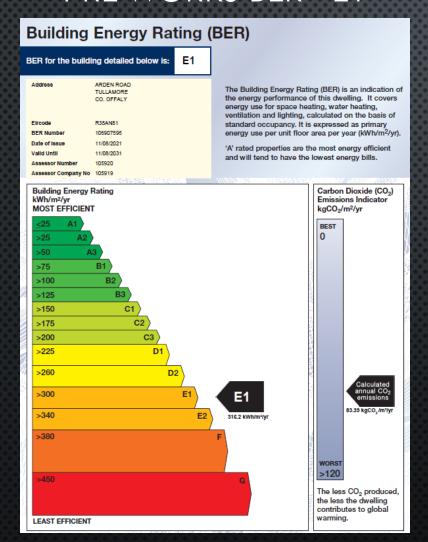


#### DIGITAL WORKFLOWS HELPED WITH:

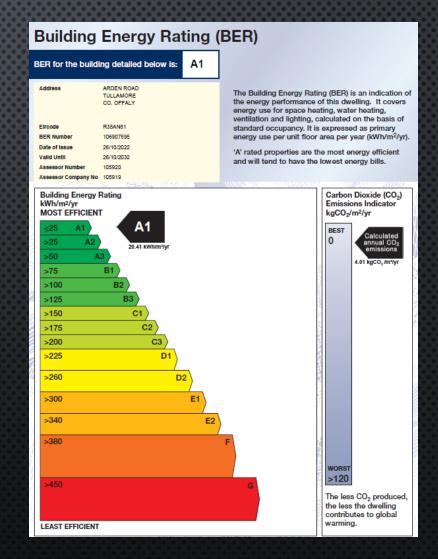
- AUTOMATING THE INSPECTION PROCESS
- MANAGING AND AUTOMATING RAISING AND ADDRESSING NON COMPLIANCE ISSUES
- CONNECTING THIS TO THE CONTRACTOR
- COLLECTION OF CERTIFICATION
- HANDOVER OF DATA FOR THE CLIENT
- PREPARATION OF CERTIFICATION TO SEAL



#### PRE WORKS BER - E1



#### COMPLETED WORKS BER - A1





### DIGITAL PROCESS

"eliminating waste in the delivery process, innovating and learning from experience"
EGAN 1998

- MUCH OF WHAT WE DID TO MANAGE THIS AND
  OTHER RETROFIT PROJECTS, ARE ALREADY IN USE PARTICULARLY ON LARGER SCALE PROJECTS.
- KEY ASPECT NO PAPER. ABSOLUTELY NO PAPER!!!
- WE FOLLOW BIM WORKFLOWS, WITH A SIMPLE COMMON DATA ENVIRONMENT (CDE)
- 'BUY IN' REQUIRED FROM ALL CONTRACTORS





THERE ARE SO SOFTWARES AND DIGITAL TOOLS THAT CAN FACILITATE DIGITISING THE PROCESS.



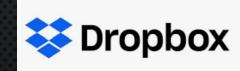
SOME OF THESE ARE EXPENSIVE SOME AND MORE SUITED FOR LARGE SCALE PROJECTS, BUT SOME ARE EFFECTIVELY FREE.

















### DIGITAL PROCESSES

HOWEVER, GENERALLY FOR RESIDENTIAL PROJECTS, WE RUN THEM THROUGH AN ONLINE SOFTWARE CALLED ARCTECHPRO.





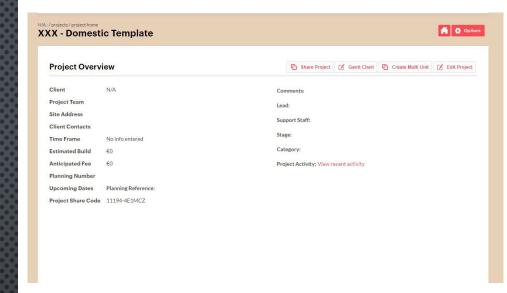


### DIGITAL PROCESSES

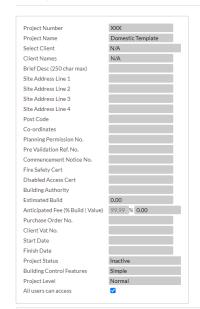
#### A SUCCESSFUL DIGITAL PROCESS WILL DELIVER:

- SIGNIFICANT TIME SAVINGS OVER THE PROJECT LIFE
- •EASY ACCESS TO RELEVANT DATA AT ANY LOCATION THROUGH MOBILE DEVICES
- AN AUDIT TRAIL OF WHAT WAS DONE AND WHEN
- SEARCHABLE DATABASE OF INFORMATION
- •AUTOMATICALLY GENERAT REPORTS, RAISE ISSUES ETC.

SIGNIFICANT TIME UP FRONT REQUIRED TO IMPLEMENT.



#### Edit Project

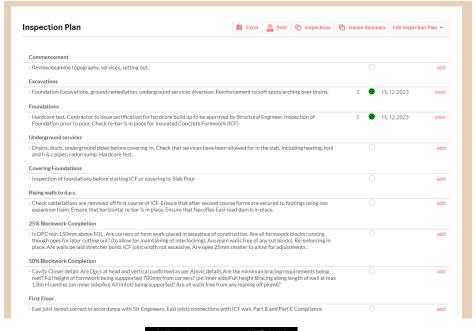


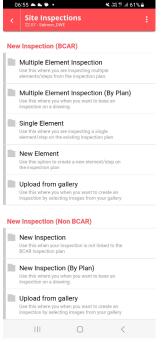




#### **OUR DIGITAL PROCESS** – INSPECTIONS

- WE DEVELOP OUR INSPECTION PLAN (SYSTEMS DESIGNED FOR BCAR BUT WORKS EQUALLY WELL FOR ANY PROJECT) THROUGH THE ONLINE SYSTEM.
- 2. BASED OF PREVIOUS DEVELOPED TEMPLATE WHICH IS MODIFIED ON A PROJECT BY PROJECT BASIS







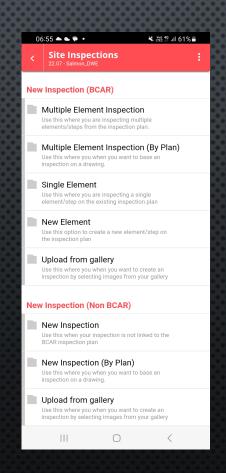
#### **OUR DIGITAL PROCESS** – INSPECTIONS

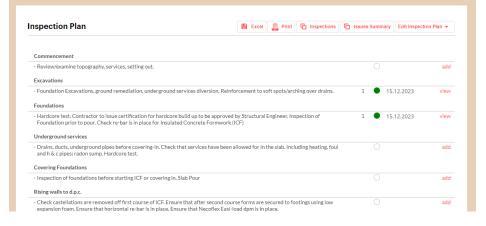
- 1. WE DEVELOP OUR INSPECTION PLAN

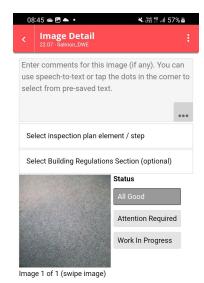
  (SYSTEMS DESIGNED FOR BCAR BUT WORKS

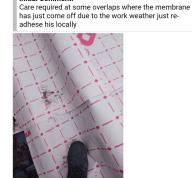
  EQUALLY WELL FOR ANY PROJECT)

  THROUGH THE ONLINE SYSTEM.
- 2. BASED OF PREVIOUS DEVELOPED TEMPLATE WHICH IS MODIFIED ON A PROJECT BY PROJECT BASIS.
- 3. WHEN WE VISIT SITE, WE USE THE PHONE APP TO PHOTOGRAPH AND RECORD THE WORKS.









08:41 ▲ ▶ 🕅 •

002 / #0005

Raised By:

Mel McGerr

Open Issues (1 of 2)

¥ ﷺ 45 all 54% €

Date Raised:

09.02.2024

**Current Status:** 

Requires Attention

luca e a 1 a f O (accide a

MARK UP	LOCATE	LINKED IMAGE
DELETE	NEW IMAGE	FINISH
III	0	<

ADD COMMENT	PLAN VIEW	CLOSE ISSUE
III	0	<



#### **OUR DIGITAL PROCESS** – INSPECTIONS

- 1. INSPECTION REPORT AUTOMATICALLY GENERATED.
- 2. CONTRACTOR CAN BE ISSUED THIS REPORT IN PDF OR WORD FORMAT.
- 3. THEY CAN USE THE QR CODE TO DIGITALLY ACCESS A PORTAL AND UPDATE THE ISSUES AND CLOSE THEM OUT.

#### Site Inspection Report



Weather Conditions

Project Name:

Client Name: Domestic

Description

Inspection: 20.06.2023 at 12:22

 Prepared By
 Inspection Date & Time

 Mel McGerr
 20.06.2023

Inspection Number 005

Sunny and Dry

Printed Findings 13.03.2024 08:51 31 images / 11 issues

Present During Inspection BCAR Team

#### Comments

Their inspection requirements set out in this document do not in anyway relieve, replace or reduce the main contractors duty to supervise the works. It's the responsibility of those concerned with the construction of the relevant building or works (the main contractor) to ensure compliance of such with the most recent Building Regulations. This inspection report does not in anyway warrant, represent or take into account construction changes carried out or changes made to relevant buildings or works after the inspection dates, or works that were covered up at the time of the inspection. The closing out of all items raised in this report is to be based on photographic evidence provided by the Building Foreman as work progresses and based on documentation and confirmations provided by the Main Contractor.

lecuse Identified

atus of any of the issues identified in this report please click can the QR code or visit : sitepal.io and enter reference

w these issues in the contractor portal







Is this junction acceptable

Current Status

Requires Attention Location / Plan

Inspection Plan Element



# 005 / 011



Comment Why is material different here?

Current Status Requires Attention

Location / Plan

Inspection Plan Element 1st Fix Mechanical

# 005 / 012

Comment

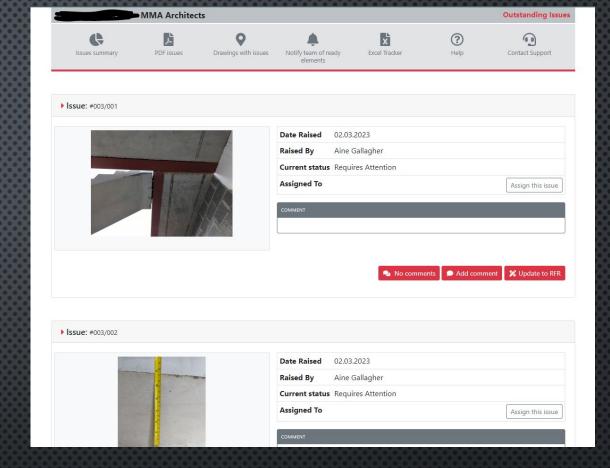
Why is this damaged.



#### **OUR DIGITAL PROCESS** – INSPECTIONS

 A SUMMARY OF ISSUES CAN BE GENERATED TO TRACK HOW THERE ARE BEING PROGRESSED

Inspection Issues Summary		Plan View	Inspections List	Excel Print
	With Contractor	Ready for Review	All Open	Closed
All Issues	1	0	1	37
By Month				
April 2019	1	0	1	10
March 2019	0	0	0	27
Ву Туре				
BCAR Non-BCAR	0	0	0	29
By Person				
Mel McGerr	1	0	1	37
By Assignee				
Not Assigned	1	0	1	37



- THE ABOVE IMAGE SHOWS WHAT THE CONTRACTOR WILL SEE.
  - THEY CAN ASSIGN THE ISSUES TO RELEVANT SUBBIES
  - UPDATE AND ADD INFORMATION AND SUBMIT FOR US TO REVIEW.



## **OUR DIGITAL PROCESS** – SUBMITTALS & CERTIFICATES

- A FULL LIST OF DOCUMENTS FOR SUBMITTAL IS SET UP FOR THE PROJECT.
- THE CONTRACTOR HAS ACCESS TO THIS LIST AND CAN UPLOAD THIS DOCUMENTATION AS A REPOSITORY OF THE DATA UNTIL REQUIRED FOR SUBMISSION.
- THIS GIVES THE CONTRACTORS A CLEAR GUIDE AS TO WHAT IS REQUIRED FROM THEM.
- SUBMISSION ARE DATED WHEN RECEIVED,
   COMMENTS ADDED ETC.

ubmittals	Excel Status	▼ Last Comment ▼	Print	Edit Submittals
equirement Description	Due	From Type Status	History	
Structure				
Structural Calculations Ed Ei Ec both for the frame and foundations	01.02	2.2023OtherSigned Of	ff 3	Edit   More
Fire Detection and Alarm System				
Ed Ei Ec Certs and IS 3218:2023 cert from Subcontractor	01.02	2.2023OtherUploaded	2 E	dit   Approve   More
Electical Certs				
Electrical Installation Completion Certificate - RECI - Electrical Sub-Contractor	01.02	2.2023OtherSigned Of	ff 2	Edit   More
Emergency Lighting				
				dit   Approve   More
I.S. 3217:2013 Subcontractor. Emergency Lighting Commissioning Certificate I.S. 3217:2013 - Subcontracto Emergency Lighting Handover Certificate I.S. 3217:2013 - Sub Contractor		2.2023OtherUploaded	1 1 5	uit   Approve   More
Emergency Lighting Handover Certificate I.S. 3217:2013- Sub Contractor  Part L Compliance	or.	2.2023OtherUploaded		
I.S. 3217:2013 Subcontractor. Emergency Lighting Commissioning Certificate I.S. 3217:2013 - Subcontracto Emergency Lighting Handover Certificate I.S. 3217:2013 - Sub Contractor  Part L Compliance	or.			
I.S. 3217:2013 Subcontractor. Emergency Lighting Commissioning Certificate I.S. 3217:2013 - Subcontracto Emergency Lighting Handover Certificate I.S. 3217:2013 - Sub Contractor  Part L Compliance  Sd Si and Sc ancillary certs from Energy consultant	or. 01.02		1 2 E	idit   Approve   More
I.S. 3217:2013 Subcontractor. Emergency Lighting Commissioning Certificate I.S. 3217:2013 - Subcontractor Emergency Lighting Handover Certificate I.S. 3217:2013- Sub Contractor  Part L Compliance Sd Si and Sc ancillary certs from Energy consultant  Ventilation	or. 01.02	2.2023OtherUploaded	1 2 E	idit   Approve   More
I.S. 3217:2013 Subcontractor. Emergency Lighting Commissioning Certificate I.S. 3217:2013 - Subcontractor Emergency Lighting Handover Certificate I.S. 3217:2013- Sub Contractor  Part L Compliance Sd Si and Sc ancillary certs from Energy consultant  Ventilation Room Windows Passive Ventilation - Confirmation letter of Design Compliance - PMcVey  Heating	01.0: 01.0:	2.2023OtherUploaded	1 2 E	idit   Approve   More Edit   More
I.S. 3217:2013 Subcontractor. Emergency Lighting Commissioning Certificate I.S. 3217:2013 - Subcontractor Emergency Lighting Handover Certificate I.S. 3217:2013 - Sub Contractor  Part L Compliance  Sd Si and Sc ancillary certs from Energy consultant  Ventilation  Room Windows Passive Ventilation - Confirmation letter of Design Compliance - PMcVey	01.0: 01.0:	2.2023OtherUploaded	1 2 E	Edit   More  Edit   More
I.S. 3217:2013 Subcontractor. Emergency Lighting Commissioning Certificate I.S. 3217:2013 - Subcontractor Emergency Lighting Handover Certificate I.S. 3217:2013- Sub Contractor  Part L Compliance Sd Si and Sc ancillary certs from Energy consultant  Ventilation Room Windows Passive Ventilation - Confirmation letter of Design Compliance - PMcVey  Heating Ed Ei and Ec M & E consultant  Fire extinguishers	01.0: 01.0:	2.2023OtherUploaded	2 E	idit   Approve   More Edit   More
LS. 3217:2013 Subcontractor. Emergency Lighting Commissioning Certificate LS. 3217:2013 - Subcontractor Emergency Lighting Handover Certificate LS. 3217:2013- Sub Contractor  Part L Compliance Sd Si and Sc ancillary certs from Energy consultant  Ventilation Room Windows Passive Ventilation - Confirmation letter of Design Compliance - PMcVey  Heating Ed Ei and Ec M & E consultant	01.0: 01.0:	2.2023OtherUploaded 2.2023OtherSigned Of 2.2023OtherUploaded	2 E	Edit   Approve   More  Edit   More



#### **OUR DIGITAL PROCESS** - KEY POINTS/LEARNINGS

- 1. FORGET PAPER
- 2. REQUIRES 'BUY IN' FROM ALL PARTIES IN PARTICULAR CONTRACTORS
- 3. REQUIRES SIGNIFICANT 'UP FRONT' TIME TO SET UP, HOWEVER, THE TIME WILL BE RECOUPED IN MULTIPLES OVER THE COURSE OF THE PROJECT.
- 4. WE SHOULD ALWAYS CONSTANTLY REVIEW AND IMPROVE OUR PROCESSES/
- 5. USE A TEST PROJECT TO GET STARTED
- 6. SET UP COSTS CAN BE MINIMAL AND TOOLS SUCH AS DROPBOX ETC. CAN BE USED HOWEVER YOU WILL LIKELY NOT BENEFIT FROM SOME OF THE AUTOMATED PROCESSES AVAILABLE FROM BESPOKE SOFTWARES.
- 7. MAJOR GAINS ON QUALITY CONTROL THROUGHOUT THE CONSTRUCTION STAGE.
- 8. INTERNET CONNECTIVITY REQUIRED ON SITE (HOT SPOT OF PHONE FOR TABLETS)



## THANKS TO THE TEAM INVOLVED











BAYSIDE HEATING AND PLUMBING



#### THANK YOU



mel-mcgerr-architect

WWW.MMAARCHITECTS.IE

Melmcgerr\_arch





# Upscale your Operations with Best-in-Class Energy Upgrades Solutions



SEAI Energy Show Wednesday March 20th



Digital Innovations to Enable Scale in the Domestic Retrofit Market

**Liam Donohoe: Senior Consultant, RetroKit** 



We help OSS and BER assessors that are struggling to scale up their home energy upgrade service succeed by accelerating the process from homeowner enquiry to shovel-ready projects, with reliable high-quality outcomes for all involved.

# Who uses RetroKit and Why?



Rita, Sales team, One Stop Shop



Barry, Independent BER assessor



Social Housing Body engineer



#### **Hard Deadlines / Client Demands**

Target it to answer 200 calls a week 25% conversion rate Works with the technical team to move these leads to HEA and finally onto retrofit projects.



Extensions Attic conversions **Derelict houses** Ordinary retrofits

#### **Design Options**

Homeowner wants an accurately priced retrofit plan with detailed scope.





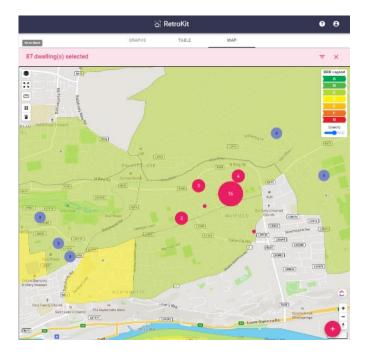
"RetroKit empowers me to get back to customers quickly with an initial estimate and sales brochure and as a next step working with the engineering team and assessors to deliver accurate, costed, 'shovel ready' Home Energy & Technical Assessments better and faster"



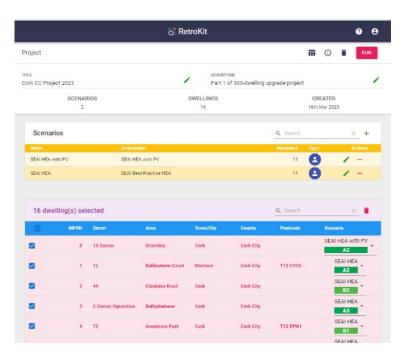


## **OSS/CEG**

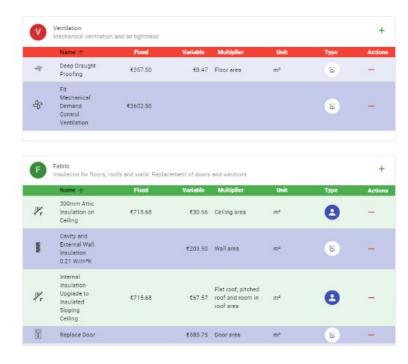
#### **Mapping Tool**



#### **Build a Scenario Library**



#### **Customise Measures**



## Barry - Independent BER Assessor



#### **Survey to Design**

My team and I want to share common designs and use / re-use them



#### **Design to Report**

SEAI-templates must show HLI and uplift criteria for energy credits and grants



#### **Design Changes and Scope**

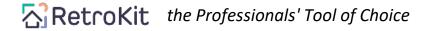
I know what the Homeowner wants because I have been in their home talking and listening to them.





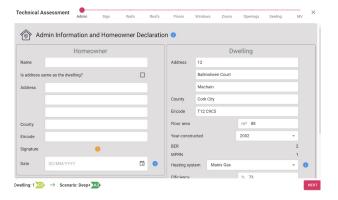
"RetroKit enables me to produce SEAI-approved HEA's and Technical Assessment Forms in minutes"

"My reports look professional" and "the wizard is working well and is easy to use"





#### Easy to use wizard



of BER post works in this figure. SEAL do not charge a fee for

#### **Pre-filled Technical Assessment**

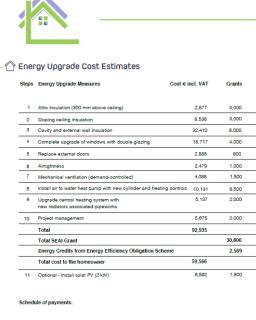
Technical Assessment Form for **Better Energy Homes Heat Pump** System Grants (V0.3) **Administrative Information Homeowner Address** Dwelling Address (Only If different from HO address) Name\* John Doe Address 1 Address 1\* Address 2 Gramhna Address 2 Town/City Cork Town/City\* County Cork City County\* Eircode Dwelling address same as homeowner address? **Cost of Technical Advisor Service** Total Floor Area and Year Constructed Floor area [m2]\* Year Constructed\* 2002-08-31 BER No. \* 1 Cost of delivering the service includes advice, Technical Assessment and, if carried out, a BER publication prior to works. Don't include cost

#### **Customisable HEA**



#### YOUR ENERGY UPGRADE PLAN IN A NUTSHELL

#### **Bankable Report**



... % deposit on signing the contract, ...% milestone 1, ... % milestone.., final payment on ...

#### Financing option:

To find out more about the green loan offered by our partner The Green Genie Bank, with a preferential low-interest rate of ... %. please contact .....

## Customer-Centric

- Co-creating solutions with clients
- Integration with Customer Platforms
- Ready to go yet customisable



Volume-based competitive pricing offer

**Dedicated Customer Success support** and effective **Onboarding Plan** 

**SEAI 'Trusted Partner' API** and keen insight into ongoing market developments



## 公 RetroKit – the Professionals' Tool of Choice

Call Xavier on + 353 86 0476124 Liam on +353 87 1953301

Visit us at Stand J14 – LIVE DEMO AT 4.30 TODAY

www.retrokit.eu xavier@retrokit.eu liam@retrokit.eu

LinkedIn: https://www.linkedin.com/company/retrokit/about/

Twitter: @RetroKit EU

# 

## **Innovators** in the **Retrofit** Market

**Michael Hanratty** 

mhanratty@berwow.ie



## BERWUW Origins

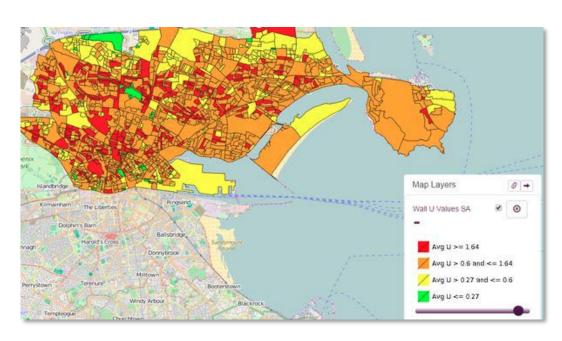
#### Partnership formed in 2015:

IHER Energy Services/ Gamma Labs / Fintan Smyth

- (1)
- IHER role in developing Irish Building Typology TABULA & EPISCOPE since 2009
- Gamma Labs developed BER mapping for North Dublin on EPISCOPE project in 2015 locational Intelligence solutions providers
- Fintan expert input to Better Energy Financing in 2013







## BERWUW Origins



BERWOW was market ready in December 2017

Introduction of GDPR (May 2018) required clarity on BER data ownership - SI 243 27.4(c)
Final resolution by June 2021 with signing of Trusted Party Agreement

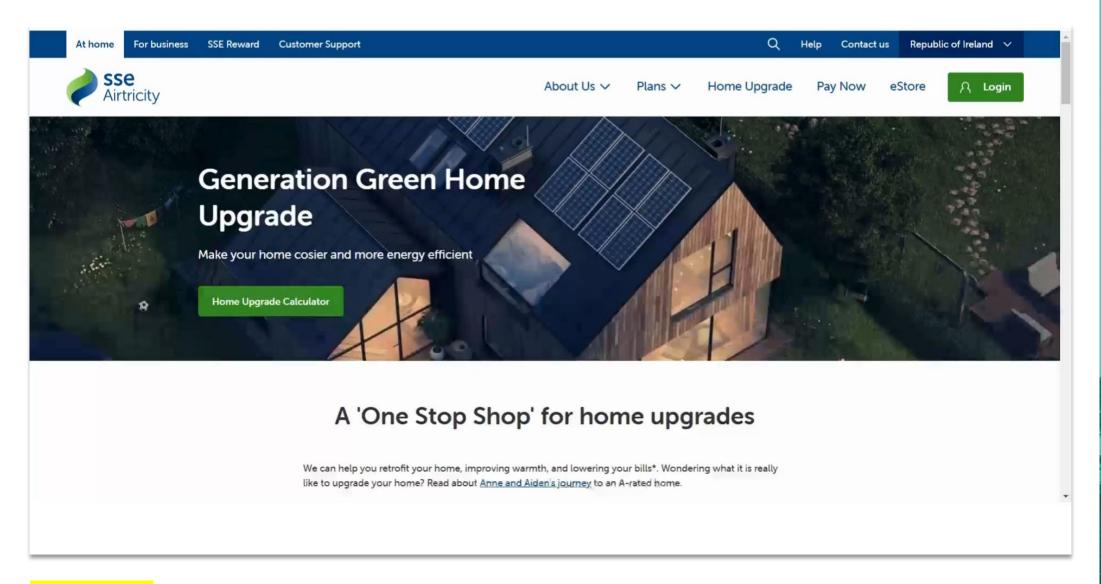
to enable access to homeowners' BER data







### SSE Generation Green Platform





Launched with SSE in August 2020



## B E R W∪W Current Developments





Newer BERWOW version by mid 2024 using BER data end-points to feed into OSS processes.





Developing versions for international markets.



Developing Building Renovation Passport tools through the EU One Click Reno project.

# 

## Thank you!

Michael Hanratty
mhanratty@berwow.ie





## Challenge Area: Home Retrofits

#### Government's Targets

- Residential homes account for 24% of energy related C02 emissions and 10.2% of total GHG Emissions with
- Irish homes 60% higher than EU average GHG emissions
- Ireland's Long-Term Renovation Strategy seeks 500,000 homes to be retrofitted to a BER of B2 by 2030
- Only approximately 7,000 retrofits to B2 were completed in 2022

## 2

#### Barriers to Retrofitting

- Homeowners don't know where to start, struggle to find any helpful guidance and find the process very complicated
- Availability of contractors to complete the work required
- Significant upfront investment required with historic lack of finance options
- Consumers not fully aware of the benefits of retrofitting including energy savings

## 3 The Opportunity

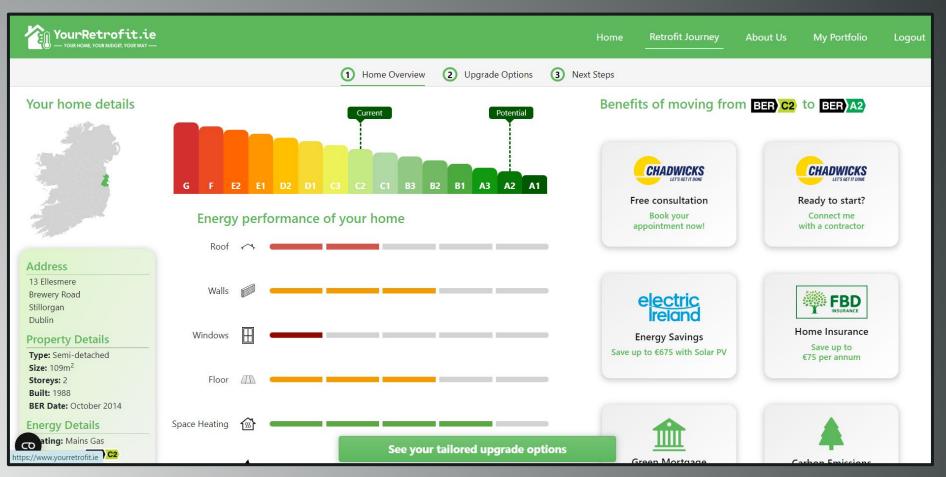
- The SEAI BER Database contains a wealth of information on c.1m homes in the country
- Prime 19's skillset of analytics, data and technology, means we are perfectly positioned to maximise this potential
- Through cutting edge use of data analytics and bringing the full retrofit ecosystem together in one place, the retrofit process can be demystified





## Our Solution: www.YourRetrofit.ie

What we have developed as an SEAI trusted partner – to date ...

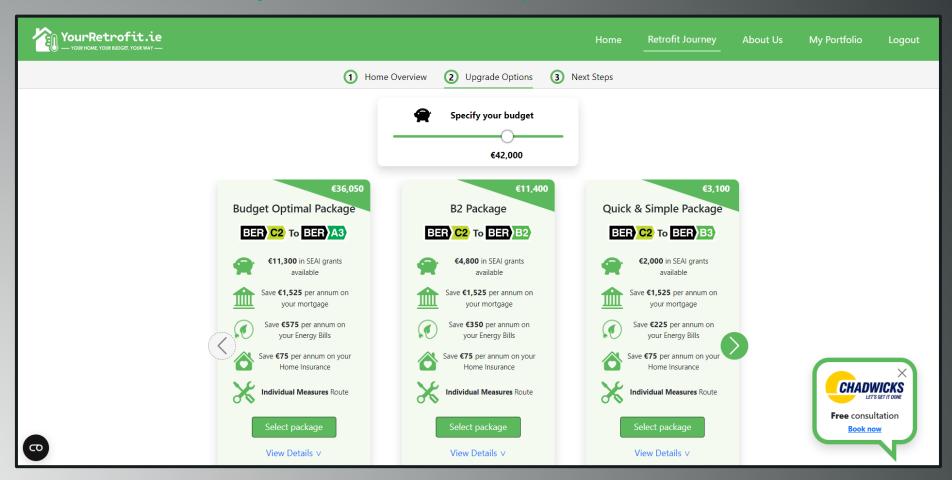






## Our Solution: www.YourRetrofit.ie

What we have developed as an SEAI trusted partner – to date ...



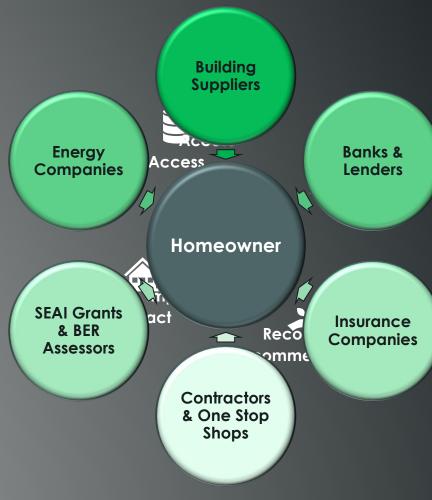




# Our Solution: www.YourRetrofit.ie

#### **Overview of the Functionality**

- ► A fundamental building block of our Consumer Platform is that it is to be an **entirely** free to use service for the homeowner and publicly available to all
- The Platform has been designed to demystify and guide consumers through their home retrofit journey. To enable this, the layout and functionality have been designed to provide a service which is tailored to everyone's home
- The functionality is designed to cater for all consumer types including prospective homeowners or renters and homeowners who don't have a BER
- Within the platform consumers will be taken through the following steps:
  - 1. Overview: An overview of their specific home's current and potential energy rating, including the main areas in their home which are contributing to its energy loss
  - 2. Upgrade Options: Tailored upgrade packages with options ranging from quick and simple upgrades to deep retrofits. These packages include details on costs and available grants
  - 3. Costs & Benefits: A detailed breakdown of the upgrades selected, along with the grants available to you and estimated cost. Expected benefits such as discounted mortgage rates, materials, insurance and energy bills
  - 4. Next Steps: Appointment booking to visit a branch of our building supplier to receive guidance and support to work through the home specifics, provide direct link to our financing partners regarding mortgage or loan products, connection to the network of contractors available to undertake work







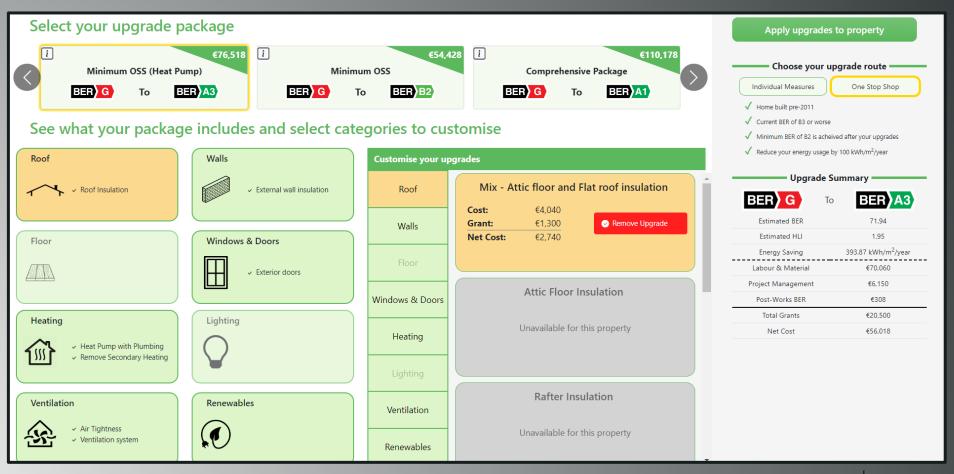
What we have developed as an SEAI trusted partner – to date ...







What we have developed as an SEAI trusted partner – to date ...





#### **Benefits of the Platform**



#### **Enhance customer service**

- Using the Prime 19 software significantly reduces customer waiting times for follow up at each point
- The time from initial customer enquiry to commencement of the work is reduced significantly
- Customers receive very comprehensive Home Energy Assessments in less than half the time



#### Create efficiencies

- Using our software frees up significant time for the Sales and Technical teams
- Paperwork is significantly reduced and information collected only once, then stored centrally
- Automation of many processes including HEAs, quotes and SEAI documentation



#### **Reduce costs**

- The most significant cost saving is the additional resource capacity freed up across teams
- Using our software enables the production of grant qualifying HEAs in half the time
- It also saves significant resource and outsourced partner time for iterations of HEAs etc



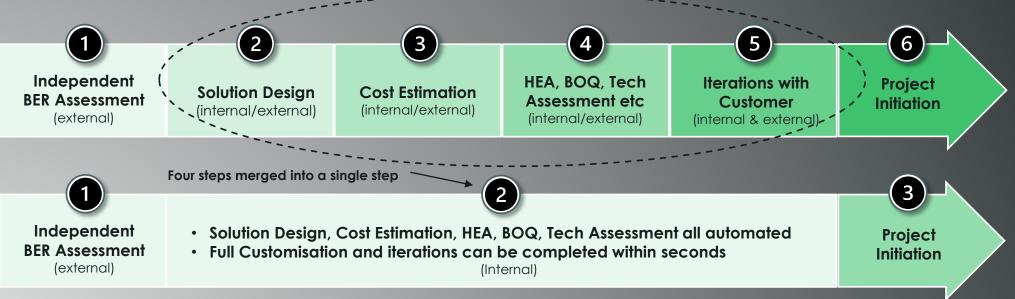
#### **Enable customisation & scalability**

- Our 13 in-house developers enable the creation of specific customised requirements in short order
- By delivering the significant efficiencies above we enable you to greatly scale customer numbers
- · Onboarding new staff becomes much more structured, enabling them to hit the ground running





#### Impacts of the Platform



- Our Platform produces
   automated
   documentation and SEAI
   qualifying material
- Can be used on-site
- Full instant customisation for the complex cases
- Pricing and documentation is all integrated thus saving significant resource time
- Our <u>clients have seen</u>
  <u>up to 70% time</u>
  <u>efficiency</u> in the
  advancement of
  customers to the
  project initiation phase
- Errors and problems with inconsistencies are removed



## Prime 19 Tech Stack

Key benefits of what we have developed



#### **Inform Homeowners**

Our consumer platform is designed to demystify & guide consumers through all the steps of their home retrofit journey. We provide tailored options & cost estimates to improve their home, along with bespoke benefits they can avail of. We also walk them through the key steps such as finding a contractor/ OSS & the SEAI grant process requirements



#### **Centralise Ecosystem**

A core aim of our consumer platform is to have partners in all elements of the retrofit ecosystem. This allows consumers seek guidance & avail of the services or benefits offered by our partners throughout their journey on the platform. These partners include building suppliers, contractors/ OSSs, lenders, energy companies, insurers, BER assessors & the SEAI

#### **KEY BENEFITS**



#### **Process Efficiencies**

By providing detailed home specs, along with the functionality to apply upgrades using specific products, our commercial platform materially reduces the retrofit lead in time for customers. In particular, it streamlines building supplier/contractor quotations, & can automate large parts of the HEA and Technical Assessment processes undertaken by OSSs



#### **Deeper Insights**

Our interactive dashboards can provide in-depth insights into the housing stock at a national, regional or community level at a click of a button. This includes the ability to identify the upgrades required, & estimates for costs, BER uplifts, savings on energy bills & reductions in carbon emissions. These are powerful tools to inform SEAI policy & mass upgrade schemes



#### **Economies of scale**

Through our interactive dashboards, we have the unique capability to identify clusters of homes in specific areas which require similar upgrade measures. This functionality can drive greater momentum by facilitating projects which upgrade multiple homes together at a lower cost through the bulk purchasing of material & concentrating contractor effort in one area



## Thank You!

#### **What's Next**

We are continually developing our software capabilities to ensure that we can maximise our contribution to this invaluable work driving forward the achievement of the Government's Climate Action Plan

We would love to discuss any thoughts or requests you may have to see how we could be of help – please do get in touch





# NAS API Data Service Access BER Data and DEAP

Kevin Raheem, 20/03/2024

# NAS Trusted Partner API Introduction

0

#### BER Search – National BER Register

OF IRELA	ABLE NUTHORITY Nation	nal BER Register	Facilitating li society based technologies
Enter the BER no	umber or the MPRN to review the	BER Certificate for the property and th	en press Search.
BER/DEC Number:		DEC Number is assigned to a building whe hed. It is a 9 digit number printed on the B	
MPRN:		Point Reference Number (MPRN) is the E	
	1		
ER Details - Dwelling	<u> </u>	Contact SEAI	Search Again
_	<b>↓</b>	Contact SEAI	Search Again
_	Date Of Issue 15-04-2023	Type Of Rating Existing Dwelling	Search Again
BER/DEC-		Type Of Rating	Search Again
Address  Building Energy Rating  C3 213.07 (kWh/m²/yr)	15-04-2023  Date Valid Until	Type Of Rating Existing Dwelling DEAP Version	
BER/DEC  Address  Building Energy Rating	15-04-2023  Date Valid Until  15-04-2033  BER/DEC Number	Type Of Rating Existing Dwelling DEAP Version 4.1.0	ertificate
Address  Building Energy Rating C3 213.07 (kWh/m²/yr) C02 Emissions Indicator	15-04-2023  Date Valid Until 15-04-2033  BER/DEC Number 105653646	Type Of Rating  Existing Dwelling  DEAP Version  4.1.0  Download BER/DEC C	ertificate

#### **Trusted Partner API**

```
"dateOflssue": "2010-1222T15:14:58.303",
"deapVersion": "4.1.0",
"berNumber": "XXXXXX119",
"mprn": "XXXXXXX7426",
"berRating": "F",
"energyValue": 420.83,
"co2Emissions": 5824.6869305592
"dwellingTypeId": 7,
"dwellingType": "Mid-terrace house",
"yearOfConstruction": "1930-07-25",
"floorArea": 80.6
```

# NAS Trusted Partner API Opportunities and Benefits



#### **Access**

The API facilitates
easy access to BER
data, enabling service
providers to offer
more accurate and
tailored energy
efficiency advice



#### Integration

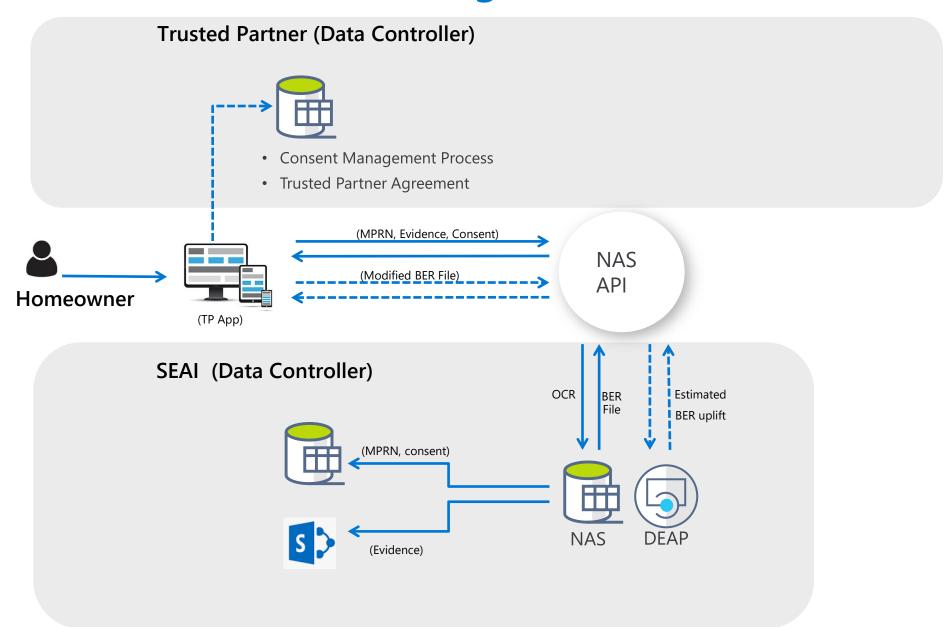
It supports the integration of technology solutions, enhancing the OSS customer Journey e.g. document generation



#### **Trust**

Trusted Partners gain credibility and trust with homeowners, as they are presenting real time SEAI BER Data

## **NAS Trusted Partner API Design**



## **NAS Trusted Partner API Trial Analysis**





#### Calls overtime

● API Calls ● Pre-Consent API Endpoint



- •A total usage of the service is 2,927,581 individual API Calls.
- •A clear increase in the usage of BER file endpoint can be seen Year over Year from 2021 2023.

#### **Primary Endpoints**

EndPoint	<b>Grand Totals</b>
GetBerDataFile	20,367
CalculateTotals	2,878,376

#### **Other Endpoints**

EndPoint	Grand Totals
CheckMprnInDatabase	18,600
GetBerDataPreConsent	10,238

## NAS Trusted Partner API Trial Analysis – GetBerDataFile

#### Calls overtime

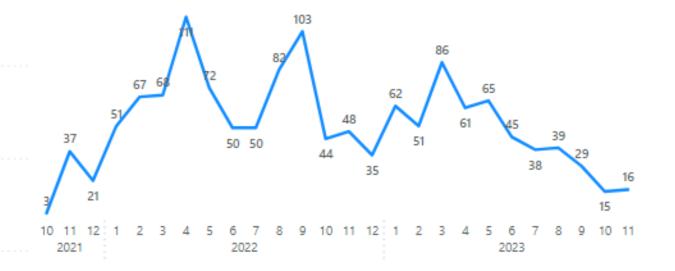
API Calls
 Distinct API Calls



#### BER File API calls Q4 2021 - Q4 2023

BER File Endpoint	Grand Totals
API Calls	12969
Distinct MPRN API Calls	7933

#### **Number of Applications**



## Applications from BER File API calls Q4 2021 – Q4 2023

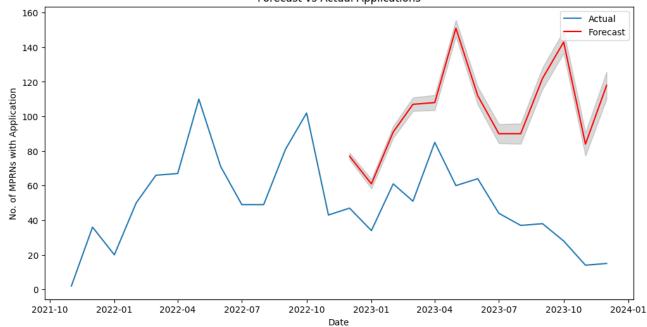
BER File Endpoint	<b>Grand Totals</b>
MPRN's with Applications	1327
Average Time to Convert	177 days

## NAS Trusted Partner API Trial Analysis – GetBerDataFile

#### Calls overtime

API Calls
 Distinct API Calls





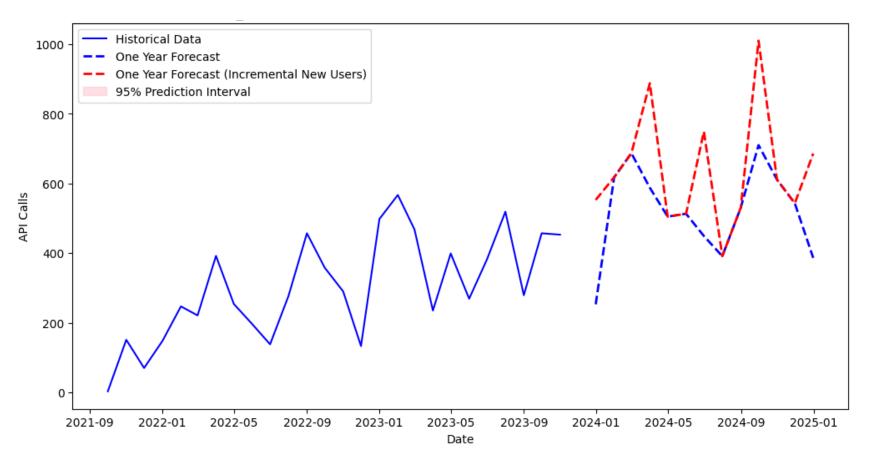
#### BER File API calls Q4 2021 – Q4 2023

BER File Endpoint	Grand Totals
API Calls	12969
Distinct MPRN API Calls	7933

#### Expected Applications from Q4 2021 – Q4 2023

BER File Endpoint	Grand Totals
MPRN with Applications	
(Full Trial)	1327
Expected Applications	2325

## API Usage 2024 forecast (SARIMA model)



#### **BER File API calls**

Year	API Calls (Distinct MPRN)
2021	224
2022	3111
2023	4598
2024 Forecast	6532
2024 Forecast (with	
new TP)	8285

#### **Projects**

- Trusted Partner Full Service
- Release of IT Updates (Move to Azure)
- Tracking and co-creation of datasets

## NAS Trusted Partner API How to become a Trusted Partner

#### Fulfil the 5 requirements listed on the website

https://www.seai.ie/pilot-projects/